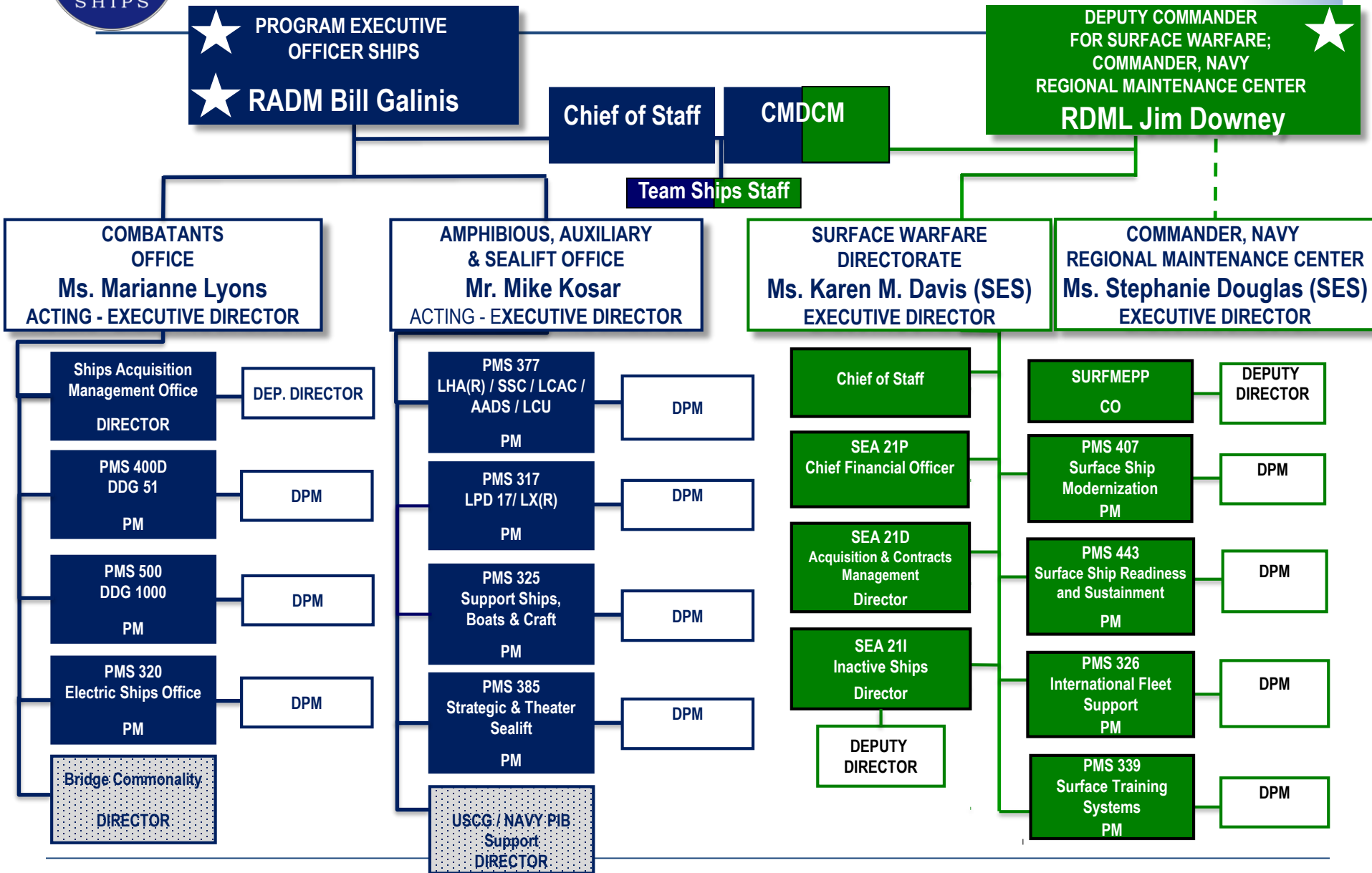




**PEO Ships
Small Business Industry Day
August 21, 2018**



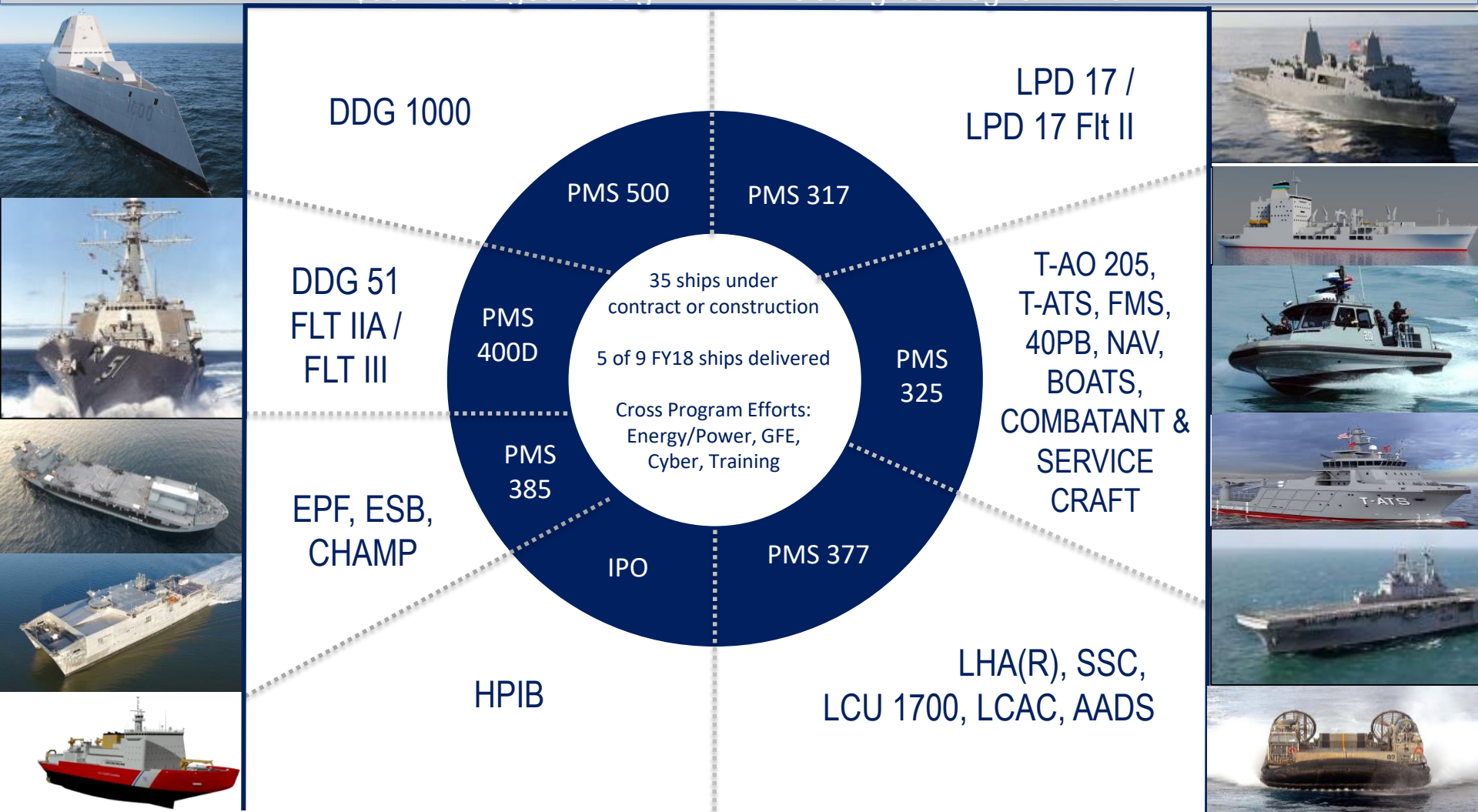
Team Ships Organization





PEO Ships Portfolio

7 ACAT I, 3 ACAT II, 5 ACAT III, 1 ACAT IV, 30 NON-ACAT, FMS
\$99B managed through FYDP including backlog for FY19





Where We Do Business

**12 Service Contracts
Supporting PEO Ships**

Dakota Creek Industries (Anacortes, WA)

Workskiff (Sedro-Woolley, WA)

Modutech Marine (Tacoma, WA)

SAFE Boats International (Port Orchard & Tacoma, WA)

Vigor (Kvickak) (Seattle, WA)

Snow & Company (Seattle, WA)

DEI Marine (Stoughton)

Fincantieri Marine /

Marinette Marine (Sturgeon Bay, WI)

Jet Dock Systems (Cleveland, OH)

Survitec Group RFD Beaufort (Sharon Center, OH)

North River Boats

(Roseburg, OR)

Vigor (OIW)

(Clackamas)

MetalCraft Marine US

(Cape Vincent, NY)

Bath Iron Works (Bath, ME)

RIBCRAFT USA (Marblehead, MA)

InDepth Marine (Tom's River)

Apollo Technologies Group (Laurel, MD)

HUCO Blasting Service (Queenstown, MD)

Zodiac (Stevensville, MD)

Bowhead O&M LLT (Alexandria, VA)

USCG Yard (Curtis Bay)

CDI Marine (Glen Burnie)

L3 Unidyne (Norfolk, VA)

Lyon Shipyard, Inc. (Norfolk)

Technico Corporation (Chesapeake)

Virginia Electronic Systems (Virginia Beach)

Teledyne RESON

(Goleta, CA)

Willard Marine

(Anaheim, CA)

BAE San Diego (San Diego, CA)

GD NASSCO (San Diego, CA)

Marine Group Boat Works

(Chula Vista, CA)

Brunswick Commercial and Government

Products (Edgewater, FL)

Eastern Shipbuilding Group (Panama City, FL)

Huntington Ingalls Industries (Pascagoula, MS)

United States Marine (Gulfport, MS)

VT Halter Marine (Pascagoula & Moss Point, MS)

Swiftships – Morgan City / New Iberia

Metal Shark Boats, LLC – Jeanerette / Franklin (Gravois)

Gulf Island Shipyard, LLC – Houma



PEO Ships Small Business Efforts

- **Shipbuilding Construction Contracts**

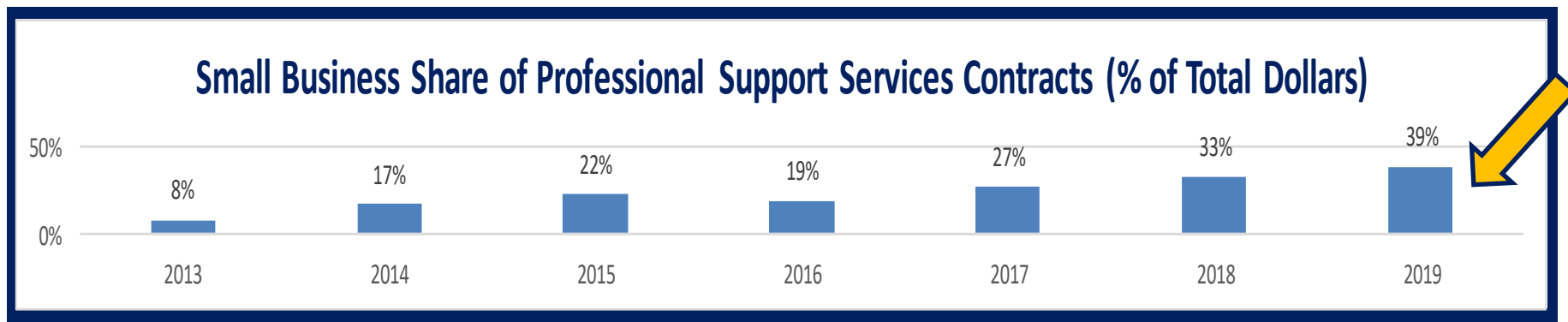
- All contracts contain small business goals for their subcontractors
- Aggressive outreach for opportunities for smaller craft

- **Professional Support Services Contracts**

- Program office emphasis on SBSA contracts for professional support services
- PEO Ships realized a 25% increase in SBSA contracts between 2013 and 2018

- **Small Business Innovation Research (SBIR)**

- SBIR opportunities are identified by representatives within each program office
- The Office of Naval Research provides funding allocations for projects that are then managed by the Team Ships Science and Technology Directorate





PEO Ships Small Business Investment Non-Service Focus Areas

- **Ships**

- Awarded SBSA contract for up to eight Towing, Salvage, and Rescue Ships (T-ATS)

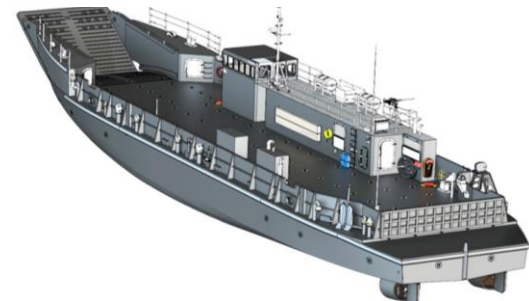


- **Boats**

- Awarded 17 boat contracts in FY18 for the U.S. Navy to include 7m RIBs, Utility Dive Boats, Force Protection Mediums, Workboat Medium, Workboat large, Naval Special Warfare 11m RIBs, 8m RIBs, 40' Patrol Boats, 60' Dive Boat, Oil Spill Response (OSR) Utility Boats, OSR Boom Platforms, and OSR Rapid Response Skimmers.

- **Craft**

- Awarded contract for 22 High Speed Maneuverable Surface Targets (HSMST-s)
- Two contracts for the Service Life Extension of USNA Yard Patrol-676 class craft
- Awarded contract for up to 32 Landing Craft, Utility 1700





PEO Ships Small Business Investment Non-Service Focus Areas

- **Foreign Military Sales**

- Contracted for repair services and parts to overhaul waterjets on Patrol Boats in Egypt
- Contracted for the material procurement, packaging and shipping for co-production of 28m Coastal Patrol Craft in Egypt.

- **SBIR**

- There are currently 58 projects in various stages of development across the Team Ships portfolio. These investments can provide innovative solutions and have cross-platform applications.



*Corrosion
Preventive Covers*



*Joining of Advanced
Composite Structures*



*Helo Hanger Door High
Load Roller Bearing*

- **Other**

- Contracted to provide the Navy and eligible partner nations access to a broad range of services and materials associated with the acquisition, operation, and maintenance of small boat maritime assets. Provides for procurement, operations, travel, shipment, and transportation of labor and materials required to support a variety of boat and craft located across the globe.



Questions



**Non-Nuclear Surface Maintenance
& Modernization
Small Business Workload - SEA 21
Small Business Industry Day
August 21, 2018**



SEA 21 Portfolio Overview



Surface Ship Modernization Engineering Planning Program:

Provide centralized surface ship lifecycle maintenance engineering, class maintenance and modernization planning and management of maintenance strategies aligned to Fleet needs and priorities.



Surface Ship Modernization:

Lead and integrate all surface ship modernization policy, planning, and execution.



Surface Ship Readiness & Sustainment:

Lead and manage comprehensive portfolio of programs providing surface ships with the highest level of operational readiness, and sustain ships at peak capability through their service life.



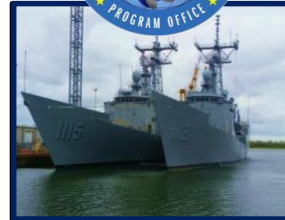
Surface Training Systems:

Single point of contact for strategic program planning, policy, acquisition, life cycle management and technical insertion for existing and future Navy Surface Training Systems.



Inactive Ships Office:

Support the Fleet with inactivation, storage, reutilized material and disposal of Navy's conventionally powered ships and service craft.



International Fleet Support:

Executes Foreign Military Sales programs to support the operational readiness of our international partner's ships, boats, systems and equipment.



Regional Maintenance Centers

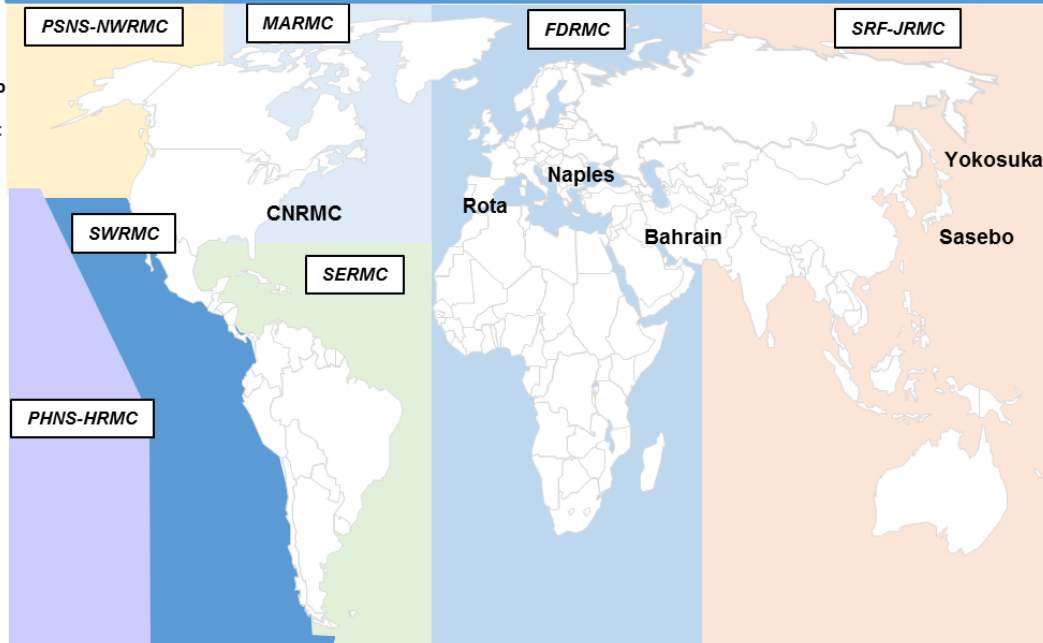
Workload Drivers:

- Private Sector Contract management and Oversight (CMO)
- Fleet Technical Support/Assist (FTS/FTA) & Material Assessments (TSRA)
- Surface Ship Intermediate-Level (I-Level) Maintenance
- Regional Maintenance Center (RMC) Program Management and Operations
- Forward Deployed Maintenance Response and Execution

Re-Establish Surface

I-level

- NAMTS program meets ship NEC requirements
- Update NECs to match Fleet Needs with organic assets
- Training Sailors to increase ship self sufficiency
- Execute 300K MDs/year surface maintenance
- Ship support through Maintenance Assist Teams (MATs), HM&E and CS "Family of Products".



Tech Assist and Assessments

- "Find, Fix, Train" provide Worldwide Distance Support And CASREP FTA.
- SMEs for INSURV and Fleet Introduction.
- Total Ship Readiness Assessment Program (TSRA) in support of ship ESL.

Private Sector Oversight

- 50+ CNO surface ship avail/year, combat system & C4I mod. CVN top-side work, emergent maintenance for all platforms.
- Manage >300/year CMAVs, WOOs, VCRAVs to increase global Fleet readiness.
- \$2.7B Fleet / SYSCOM annual contracting.
- Track and report Availabilities to TYCOM Fleet, NAVSEA and OPNAV
- Quality Management, process oversight/improvement and Availability Certification

RMC Management and Business Operations

- ISIC of Global Enterprise with 4 RMCs+2 Dets; 2 NSY embedded RMCs ADDU: & collaborative FDNF (SRF).
- #308M/year Fleet Funded Maintainers (2.901 FTE).
- Validated RMC resources models (CPs, WARR).
- Lead implementation of the Fleet Review Panel ("Balisle Report" Findings and Recommendations.
- Standardize business processes, training and Project Team development, workload forecasting, and maintenance IT systems across RMC Enterprise.

Forward Deployed Maintenance Management

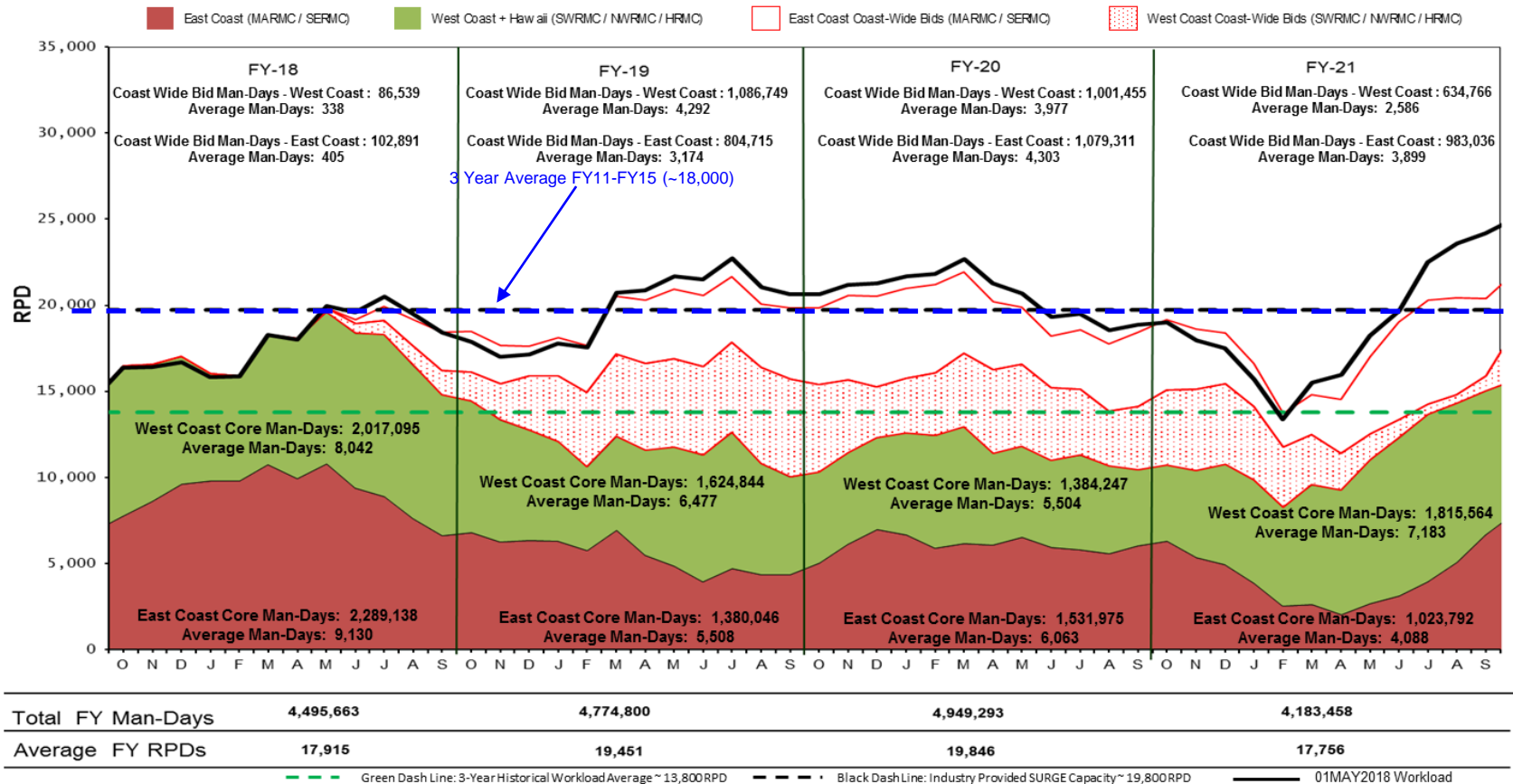
- "First responder" oversight to 5th and 6th Fleet on all platforms-Surface, CVN, SSN/SSGN
- Maintenance Provider in Rota (4BMD DDGs) and Bahrain (14 MCMs/PCs).
- Voyage maintenance / emergent repairs in 5th/6th Fleet AORs
- Coordinate technical surge support to SRF Yokosuka.
- Oversee Fly-away Team and contracted maintenance to Deployed LCS



Total Private Sector Workload

Data Date: 06/01/2018

Total Private Sector Workload including MOD estimates (no AIT) By COAST (No FDRMC) Roll-Up FY18 - FY21 As of 01 JUN 2018



SEA21 intends to maximize Small Businesses opportunities through Set-Asides and Subcontracting Goals



SEA21 Small Business Portfolio (Small Business Set Asides)

Pacific Northwest

- **Complex Lot I FY18**
 - General Dynamics NASSCO
 - Pacific Ship Repair
 - Vigor

- **Non Complex Lot II (SBSA) FY18**
 - Delphinus Engineering
 - Pacific Ship Repair
 - Propulsion Controls
 - Tecnico Corporation
- **Inactive Ships Waterfront Support**
 - Global Flagship

San Diego, CA

- **Complex MAC-IDIQ FY16**
 - BAE Systems
 - General Dynamics NASSCO
 - Continental Marine

- **Non Complex MAC-IDIQ (SBSA) FY17**
 - Controls Engineering
 - East Coast Repair
 - Epsilon Systems
 - Marine Group Boat Works
 - Pacific Ship Repair
 - Propulsion Controls Engineering
 - South Coast Welding
- **Inactive Ships Waterfront Support**
 - Global Flagship

Philadelphia, PA

- **Inactive Ships Waterfront Support**

Norfolk, VA

- **Complex MAC-IDIQ FY16**
 - BAE Systems
 - General Dynamics NASSCO
 - Marine Hydraulics (MHI)
- **Non Complex MAC-IDIQ (SBSA) FY17**
 - Advance Integrated Technology
 - Auxiliary Systems, Inc.
 - Colonna's Shipyard
 - Continental Tide Defense Systems
 - East Coast Repair and Fabrication
 - Epsilon System Solutions
 - LPI Technical Services
 - Lyons Shipyard
 - Marine Hydraulics
 - Tecnico Corporation
- **Inactive Ships Waterfront Support**
 - Global Flagship

Mayport, FL

- **Complex Lot I FY17**
 - BAE Systems
 - Colonna's Shipyard
 - General Dynamics NASSCO

Non Complex Lot II FY17

- BAE Systems
- Colonna's Shipyard
- East Coast Repair and Fabrication
- General Dynamics NASSCO
- North Florida Shipyard
- Tecnico Corporation

Pearl Harbor, HI

- **Maintenance & Modernization opportunities currently TBD**
- **Inactive Ships waterfront support**
 - Global Flagship

SEA21 is committed to providing Small Businesses an opportunity to grow and develop



Additional Areas of Potential Small Business Participation

✓ Planning (work spec development)

- CG/DDG (QED)
- LHA/LHD (QED)
- LPD/LSD (QED)
- MCM/PC (RMC)
- LCC (SRF)

✓ Drawing Development

- CG/LPD/some LHA/LHD (HII)
- DDG (BIW)
- LHA/LHD (NNSY)
- LSD/LCC/MCM/PC (PSNSY)

✓ LLTM Procurement, Kitting, Shipping & Storage

- CG/LPD (HII)
- DDG (BIW)
- LHA/LHD/LSD (RMC C500/C400)
- MCM/PC (NNSY)
- LCC (SRF)

✓ Alteration Installation Teams (AITS)

- All ship classes (NSWC Philadelphia)
- DDG/CG (NAWC-AD)
- Amphibious Ships (SPAWAR Charleston)

✓ Pre-Fabrication (Electrical)

- DDG (BIW)
- CG (HII)

✓ Pre-Fabrication (Structural)

- CG (HII)
- DDG (NAWC-AD/BIW)



Questions