

NAVSEA Small Business Industry



“Sea Power to the Hands of Our Sailors”

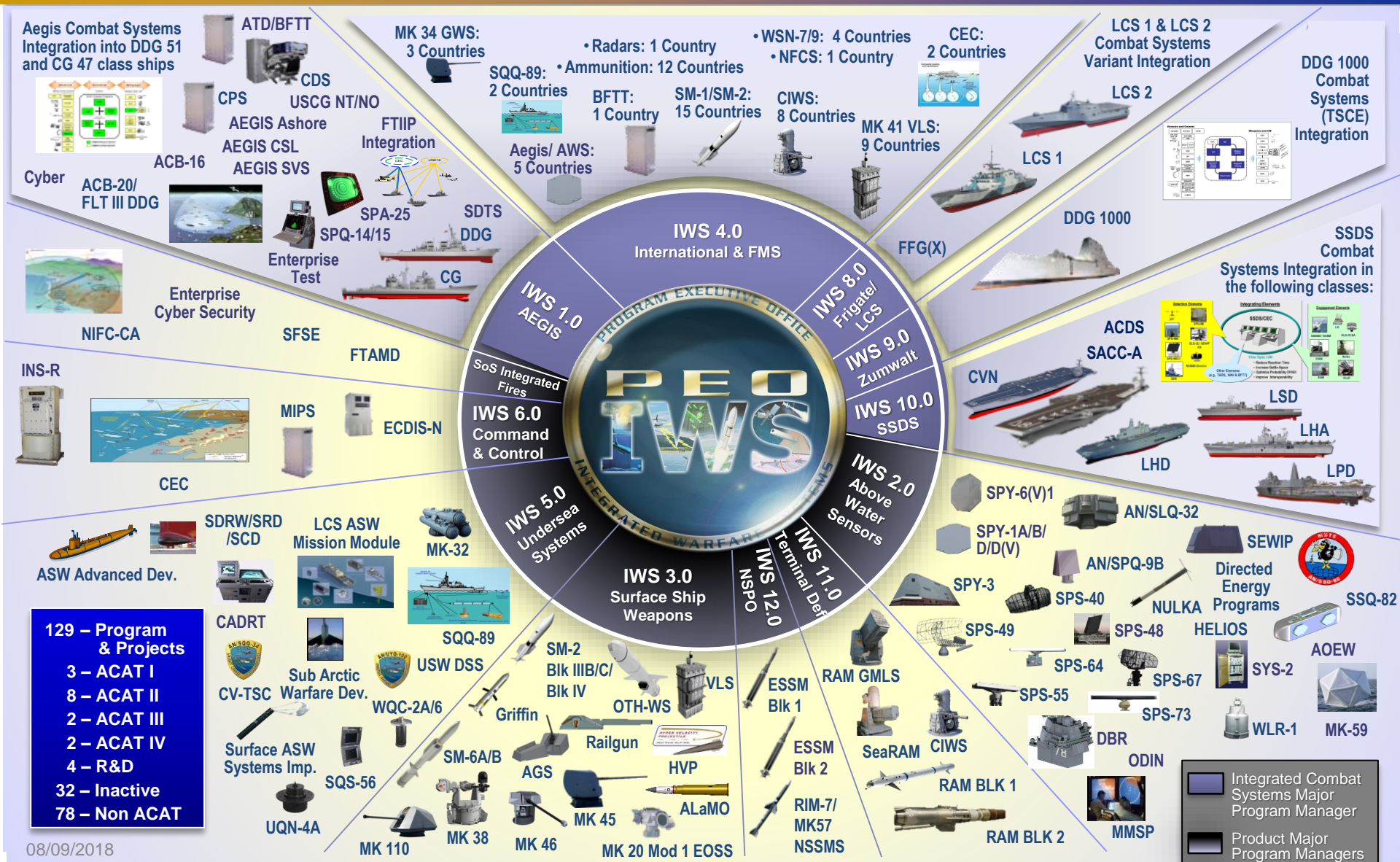
Deputy Major Program Manager

PEO IWS 2.0

21 August 2018



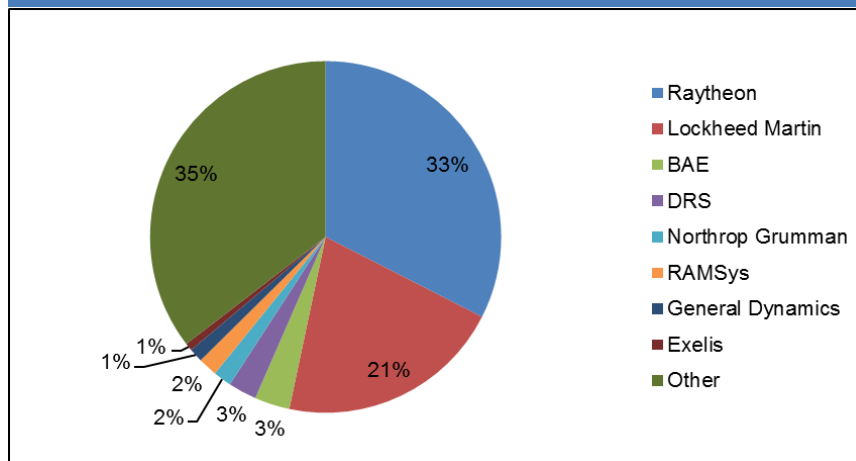
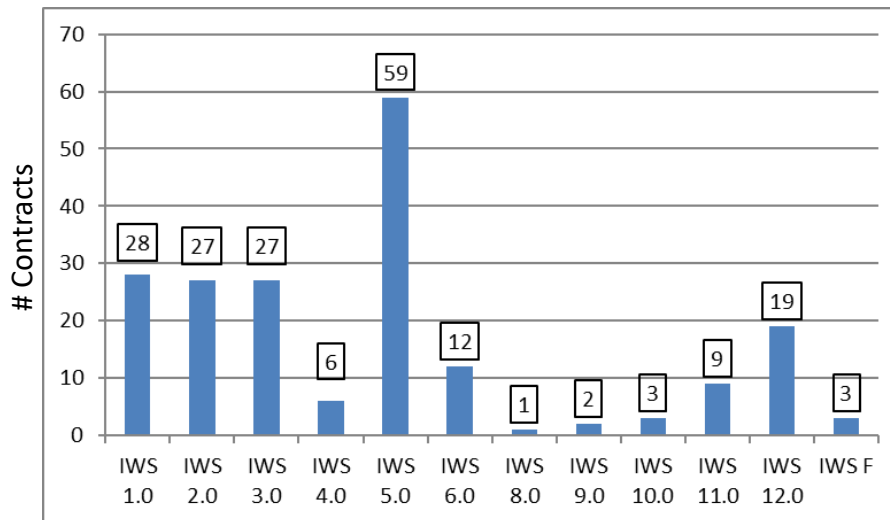
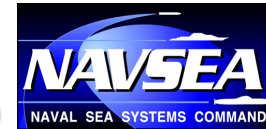
PEO IWS Programs and Projects





Current IWS Active Contracts

196 Contracts valued at \$33.2B



IWS Portfolio by total contract value

Current Small Business Contracts*

PEO IWS CODE	TITLE	SB Vendor
IWS 1.0	TechRep Support	Future Technologies
IWS 1.0	Data Management	Vanesco
IWS 5.0	Engineering Support Services	Metron, Inc.
IWS 11T	BFTT Hardware Production	Global Technical Systems
IWS 2.0	Engineering Support Services	ICI Services Corp
IWS 3.0	Surface Missile Tech Rep	BECTECH
IWS 4.0	Information Data Exchange Agreements Support	SBG Technology
IWS 4.0	Engineering Support Services	Tech Marine Business
IWS 5.0	BAA FY17	Systems & Technology Research LLC
IWS 5.0	BAA FY17	Daniel H. Wagner
IWS 6.0	Engineering Support Services	ISM
IWS 6.0	ECDIS-N Software Develop.	TCNI
IWS 12.0	Professional Support Services	Herren and Assoc.
IWS FO	Admin/PAO/IT Support	Strategic Insight
IWS FO	Business Financial Management Support	Tech Marine Business



Small Business Opportunities



- Broad Agency Announcements (BAAs)
 - Primarily Undersea Warfare (IWS 5.0)
 - Open in June 2017 through December 2019
- Small Business Innovative Research/Small Business Technology Transfer (SBIR/STTR)
 - Transition rate from Phase II SBIRs to Phase III of over 55%
- Other Transactional Authority (OTA)
 - Primarily Undersea Warfare (IWS 5.0), and Surface Ship Weapons (IWS 3.0)
- Professional and Engineering Support Services
 - Prime and Subcontract Opportunities via SeaPort



Small Business Entry Points



■ Small Business Advocates for PEO IWS

➤ Deputy Program Managers

- <http://www.navsea.navy.mil/Business-Partnerships/small-Business-Forum/Deputy-Program-Manager-List/>

■ Small Business Innovative Research (SBIR)

➤ IWS Technology Manager: (540) 653-3117

➤ Chief Technology Officer: (202) 781-2762

■ Long Range Acquisition Forecast (LRAF)

➤ RFPs Planned for FY19 and FY20

- http://www.navsea.navy.mil/Portals/103/Documents/HQ_LRAF_FY_19_Q1_Final2.pdf?ver=2018-08-16-163436-150



Questions