

Department of the Navy (DON) Office of Small Business Programs (OSBP)
and
American Indian Chamber Education Fund APEX Accelerator
and
Arizona APEX Accelerator
“Doing Business with the DON” Small Business Workshop
Phoenix, AZ
28 February 2024

Summary:

In conjunction with the 2024 Phoenix Navy Week, the American Indian Chamber Education Fund APEX Accelerator and Arizona APEX Accelerator sponsored the 28 February 2024 “Doing Business with the DON” Small Business Workshop. Following the successful event in 2023, speakers at this year’s event representing the Small Business Administration, the Navy and NAVSEA SBIR/STTR Programs, and the Navy Office of Small Business Programs all highlighted the programs in place designed to educate and benefit small businesses.

Speakers:

- American Indian Chamber Education Fund APEX Accelerator
- Arizona APEX Accelerator
- U.S. Small Business Administration
- Department of the Navy Office of Small Business Programs
- Department of the Navy/NAVSEA SBIR/STTR Program Office

Key Takeaways:

The event’s objective was to encourage small businesses in Arizona to do business with the Department of the Navy. Ms. Jordan Ripley briefed the Small Business Administration programs, Mr. Drew McDougall briefed the Navy SBIR/STTR Program, and Ms. Arveice Washington, Director, Navy Small Business Programs, provided the Office of Small Business Programs presentation. There were 25 companies in attendance. Mr. McDougall and Ms. Tomesia Gaines met with five businesses after the presentations for one-on-one discussions.

Presentation Focus Areas:

- APEX Accelerator Services
- SBA Monthly Events
- SBA Mentor-Protégé Program
- SBA Joint Ventures
- DoN SBIR/STTR Program
- DoN OSBP – Being Procurement Ready
- DoN OSBP Regional Performance and Spending
- DoN OSBP Resources and Assistance

NAVSEA Representatives:

Tomesia Gaines
Drew McDougall