

Doing Business with the Warfare Centers

Department of Navy SeaPort Enhanced

The SeaPort-e portal provides a standardized means of issuing competitive solicitations amongst a large & diverse community of approved contractors, as well as a platform for awarding and managing performance-based task orders. <http://www.seaport.navy.mil>

Identify Your Product or Service

Know the Federal Supply Class or Service FSC/SVC codes and North American Industry Classification System (NAICS) codes for your products or services.

- www.dlis.dla.mil/he
- www.census.gov/eos/www/naics/
- FAR - <https://acquisition.gov/far/>
- DFAR - <http://www.acq.osd.mil/dpap/dars/dfarspgi/current/index.html>
- Investigate FSS contracts. Add <http://www.gsa.gov/portal/category/100615>

Register Your Business

- Obtain a Cage Code
- Register in SAM (System for Award Management) <https://www.sam.gov/portal/public/SAM/>

Find Procurement Opportunities

Visit the Federal Business Opportunities website which features open market acquisitions by the entire Federal contracting community. <https://www.fbo.gov>

Identify Current Warfare Center Procurement Opportunities

NAVSEA's Long Range Acquisition Forecast (LRAF) <http://www.navsea.navy.mil/Media/Final%20NAVSEA%20LRAF.pdf>

Familiarize Yourself With Contracting Procedures

Be familiar with Federal Acquisition Regulations (FAR) and the Defense Federal Acquisition Regulation Supplement

Investigate Federal Supply Schedule (FSS) Contracts

Market Your Firm

Additional Procurement Websites

Procurement Technical Assistance Centers (PTACs)

Designed to provide technical assistance to businesses that want to sell products and services to federal, state, and or local government. <http://www.aptac-us.org/>

Electronic Subcontract Report System (eSRS)

This is the official site for the new electronic Subcontracting Reporting System (eSRS). <http://www.esrs.gov>

SBA's SUB-Net

SUB-Net is used by prime contractors to post subcontracting opportunities. <http://web.sba.gov/subnet>

Veteran Business List

This is the official site to register your business as a veteran-owned and service-disabled business. http://www.vip.vetbiz.gov/general_user/register/default.asp



Doing Business with the NAVSEA Warfare Centers' Small Business Offices

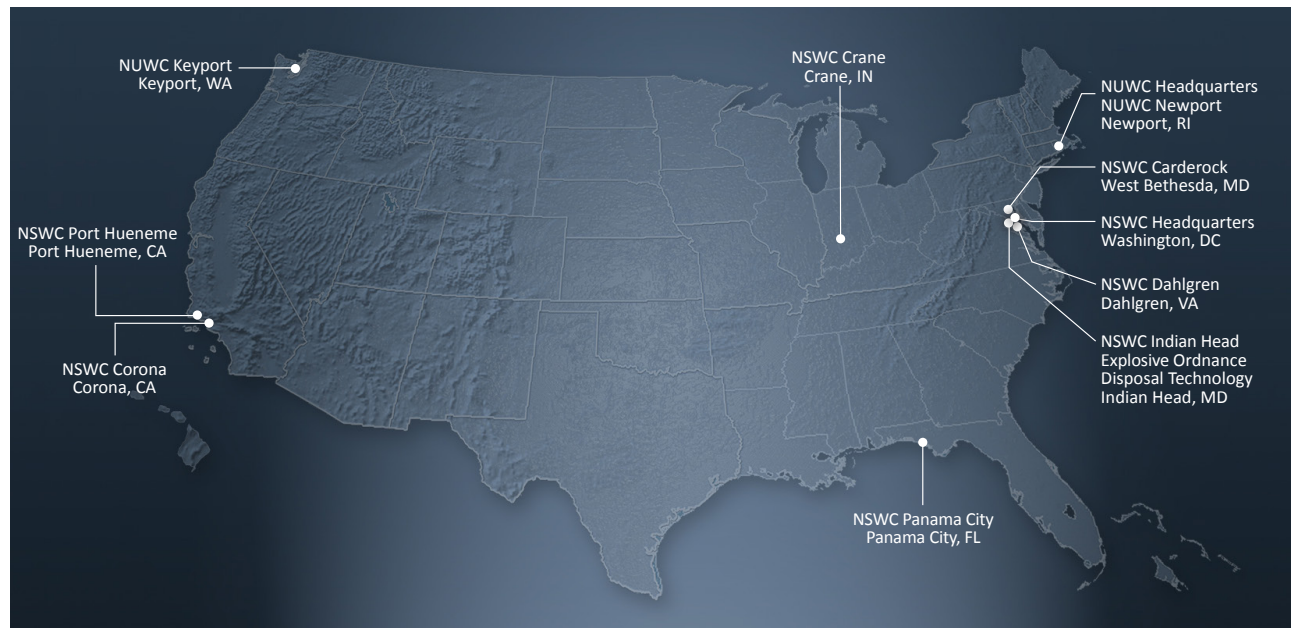


Who We Are?

The NAVSEA Warfare Centers (WCs), which include Naval Surface Warfare Center (NSWC) and Naval Undersea Warfare Center (NUWC), represent approximately 30 percent of the Navy's engineering and scientific expertise. The NAVSEA WCs employ more than 20,000 scientists, engineers, and support personnel within nine Divisions located across the United States.

The primary role of the NAVSEA WCs is to help make Naval programs successful by providing unbiased technical advice and solutions to our partners, namely the NAVSEA Program Executive Offices (PEOs), the fleet, the Marine Corps, the Office of Naval Research (ONR), the Department of Defense (DoD) and the Defense Advanced Research Projects Agency (DARPA). Our scientists, engineers, and technicians provide technical advice and solutions across the entire "full-spectrum" lifecycle of platforms and systems – from "cradle to grave."

Warfare Center Divisions



Small Business Opportunities

The Warfare Centers historically award one-third of their contracting dollars to small businesses, exceeding \$1 billion annually. The Directors of Small Business advise the WCs on all matters related to small business and are committed to maximizing the contributions of small business in acquisitions both as prime contractors and subcontractors. We provide leadership and governance to meet the needs of the nations' Warfighters, creating opportunities for small businesses while ensuring each tax dollar is spent responsibly. WC contracts with small businesses account for about 30 percent of that total, and many of these awards are set-aside specifically for small businesses.

Warfare Center Directors, Small Business

Carderock

Irene Katacinski
irene.katacinski@navy.mil
(215) 897-7596

Corona

Dan Deconzo
daniel.deconzo@navy.mil
(951) 273-4810

Crane

Reggie Joslin
reggie.joslin@navy.mil
(812) 854-1542

Dahlgren

Kristofer Parker
kristofer.parker@navy.mil
(540) 653-4806

Indian Head Explosive Ordnance Disposal Technology

Debra Weems
debra.weems@navy.mil
(301) 744-6604

Keyport

Diane Kostelecky
smallbusinessprogram@navy.mil
(360) 315-6791

Newport

Steve Stewart
stephen.g.stewart@navy.mil
(401) 832-7372

Panama City

Gerald Sorrell
gerald.sorrell@navy.mil
(850) 235-5328

Port Hueneme

Kim Barnard
kimberly.barnard@navy.mil
(805) 228-0372