

**CONTRACTS DEPARTMENT OVERVIEW** 

Ms. Carrie Lawson INDUSTRY DAY 14MAR2023



Distribution Statement A: Cleared for Public Release

#### Orientation

"An introduction, as to guide one in adjusting to new surroundings, employment, activity, or the like" (Dictionary.com)

or

"The ability to locate oneself in one's environment with reference to time, place, and people" (Dictionary.com)

## Sense-Making

"The action or process of making sense of or giving meaning to something, especially new developments and experiences" (Oxford Languages)

#### also

"The ability to create and update maps of a complex environment in order to act more effectively in it." (MIT Sloan Management Review)

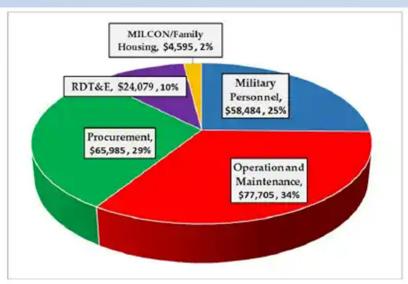
Done through: **Environmental scanning,** Interpretation (comparing to historical experience), **Communication of issues and ideas,** Acting (interacting/testing the environment)

## **Department of Navy FY23 Budget Request**

#### Key Messages:

- Deliver a ready force now
- Deliver modernization and capabilities required to pace the threat
- USS Columbia
- Marine Corps as the Joint Force's Stand-in-Force
- Strengthening strategic partnerships through . . . Supporting our key industrial base partners

FY22: \$221.3B FY23: \$230.8B



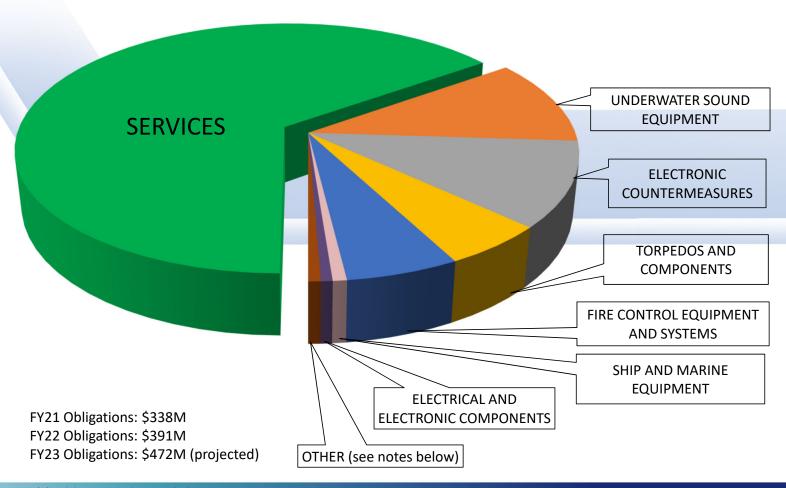
## Supporting our Industrial Partners - What Keyport Buys

#### **Services**

- Technology development
- Data collection, entry and admin support
- Technical writing and graphics
- Software development and maintenance
- Systems development
- Systems maintenance and installations
- Industrial trades
- Range craft operations and maintenance
- Hazardous waste management
- Hazardous waste disposal
- Personnel development and training
- Facilities maintenance
- Transportation
- Communications

Category	% Of Services	% Of Contracts
Engineering and Technical Support	57.37%	30.57%
Maintenance/Repair/Rebuild Of Equipment- Weapons	9.42%	5.02%
R&D- Applied Research/Exploratory Development, Advanced Development, and Engineering Development	7.16%	3.82%
IT And Telecommunications Systems Analysis	6.54%	3.48%
Housekeeping- Warehousing/Storage	5.96%	3.18%
Logistics Support	4.91%	2.62%
Professional and Administrative Support	4.84%	2.58%
Photo/Map/Print/Publication- Arts/Graphics	0.61%	0.33%
Salvage	0.53%	0.28%
Modification Of Equipment- Fire Control Equipment	0.41%	0.22%
Maintenance/Repair/Rebuild Of Equipment- Measuring Tools	0.29%	0.15%
IT Telecommunications And Transmission	0.26%	0.14%
Environmental Remediation	0.19%	0.10%
Maintenance/Repair/Rebuild Of Ship And Marine Equipment	0.17%	0.09%
Other Services	1.34%	0.70%

## **NUWC Keyport FY23 Forecast**



# **Supporting Our Key Industrial Base Partners**

DoD Small Business Strategy (Jan 2023):

- The number of small businesses in the Defense Industrial Base
   (DIB) has declined by 40% in the past decade
- To help the DIB achieve more innovation, resilience and effectiveness, the Small Business Strategy has three objectives -
  - Improve management practices by sharing best practices and creating efficiencies across the enterprise
  - Ensure that small business activities within DoD better support security priorities
  - Strengthen the Department's ability to engage and support small businesses

## **Supporting Our Key Industrial Base Partners**

Supply Chain, and Depth of Industrial Base Concerns:

- Uncertain materials pricing and availability
- Some of our needs are based upon old drawings
- Sometimes complex manufacturing at low volumes
- Requirements such as NIST 800-171 "Protecting Controlled Unclassified Information in Nonfederal Information Systems and Organizations"
- Drive toward rapid ramping with wartime readiness posture

## **Keyport Contracting – How We Buy It**

#### Snapshot:

- In past three years, we've doubled the annual obligations we contract
- Our contracts workforce has grown by 50%
- We've increased Keyport's services contracting usage (measured as contractor FTEs by 30+%
- We've stood up ability to issue facilities contracts per Section 233 authority
- We've stood up a team dedicated to International Fleet Support

### **Section 233 Authority**

Section 233 authority refers to FY19 NDAA Section 233 Pilot Program for the Enhancement of RDT&E Centers.

It gives the Warfare Centers the ability to apply approved flexibilities to generate greater efficiencies, more effective operations, and rapid development of warfighter capabilities. These flexibilities relate to policy and regulatory implementation, not statutory requirements.

At Keyport, our primary examples of contracting related Section 233 authority usage are:

- Increase of purchase card (p/c) authority to \$10K, relaxation of some p/c rules
- Delegation of facility repair and sustainment contracting
- Use of delegated signature/approval authorities

# **Other Transactional Authorities**

#### OTAs within the NAVSEA Warfare Center Community

		Naval Surface and Unders	oa Warfaro Contor	OTAc				
WARFARE CENTER	Naval Surface and Undersea Warfare Center OTAs  WARFARE CENTER Agreement No. & Title OT Consortium / Performer Award Date Ceiling Period of # Actions Awarded to Dollars Awarded to Doll							
DIVISION	Agreement No. & Title	Or consortium / refrontier	Awara Date	cening	Performance	Date	Date	
								Broad Topic
Carderock	In planning							Advanced Manufacturing & Maintenance
Crane	N001641990001 Strategic & Spectrum Missions Advanced Resilient Trusted Systems (S2MARTS/NSTXL)	National Security Technology Accelerator	February 2019	unlimited	FEB 2019- FEB 2029	26 projects		Electronic Warfare/Trusted Electronics/Cyber Security - Full Life Cycle
Corona	NA							
Dahlgren	NSTIC/ATI		June 2019		JUN 2019 – JUN 2029	40 projects	\$114.7M	Surface - Full Life Cycle
Indian Head	NAC/ATI		March 2021		MAR 2021-MAR 2029	2 projects	\$540K	
Keyport	NA							
Newport	N66604-18-9-0001 "Other Transaction Authority Agreement for Undersea Technology Innovation"	Undersea Technology Innovation Consortium (UTIC) with Advanced Technology International (ATI)	June 2018	N/A (estimated \$20m per year)	JUN 2018 - JUN2028	59 projects	\$194.2M	Undersea - Full Life Cycle
Panama City	Inactive							Expeditionary - Full Life Cycle
Philadelphia	NA							
Port Hueneme	NA							

### **Other Transactional Authorities**



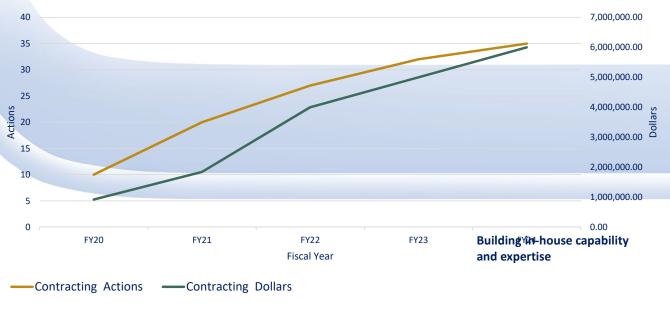
## What?

Agile acquisition method for prototyping or research through commercial processes

# Why?

- Participation by non-traditional technology providers
- Communication between Government and Industry

# FY20 – FY25 Section 233 Facilities Repair, Sustainment, & Maintenance



#### **Assumptions:**

- Base operating services (BOS) will be performed under NAVFAC's BOS contract.
- Facilities will have a budget of approximately \$10M \$12M per year for discretionary projects.
- Facilities averages approximately 45 to 60 projects per year

## **Keyport Contracting – International Fleet Support**

#### **Code 025 Foreign Military Sales Division**

- Stood up October 2020
- New work supporting PMS 326 International Fleet Support

#### **PMS 326: International Fleet Support**

- Mission: Support US Security Assistance missions by providing superior quality products and services to international customers, which meet cost and schedule requirement, in the areas of ship repair, legacy system support, and logistics.
- Follow-on Technical Support (FOTS) for
  - Combat Systems
  - Hull, Mechanical, and Electrical (HM&E)
  - Facilities
  - Miscellaneous Equipment
- Foreign Navy Partners Over 60 countries supported

## **Keyport Contracting – International Fleet Support**

#### **Contracting Vehicles –**

(Current IDIQ contract held by VSE Corporation of Alexandria VA)

- N0002411D4229 Indefinite Delivery Indefinite Quantity expired Jan 2022
  - Keyport added as an ordering office
  - DOs still active e.g. ship transfer
- N0002422D4205 IDIQ (GAP contract) issued 8 Mar 2022
  - Ceiling \$186M
  - PoP expires 7 Sep 2023
- N0002418R4200 Follow-on IDIQ
  - In source selection/evaluation phase
- Standalone Contracts
  - Simplified Acquisition Procedures
  - Large Contracts

# **Keyport Contracting – International Fleet Support**

- Examples of contracting support provided:
- War Studies White Papers
- Closed-in Weapons System (CIWS) with installation
- Auxiliary Power Unit (APU) overhaul
- M240G Machine Guns and spare parts
- Anti-submarine Warfare Training Development & Support
- Tactical Air Navigation (TACAN) Systems with installation
- Long Range Maintenance Programs
- Install and integrate Identification Friend or Foe (IFF) system
- Ship transfer to Bahrain, ex-Robert G. Bradley FFG-49

# Doing Business with the Navy in the Puget Sound Area

#### **Points of Contact:**

**NUWC Keyport Small Business Program:** 

Dave Walz – <a href="mailto:smallbusinessprogram@navy.mil">smallbusinessprogram@navy.mil</a> 360-315-6791

NAVSUP FLC Puget Sound Small Business Program:

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