

Questions and Answers
OTA Industry Day
24 June 2020

	Question	Government Response
1.	How do we get a product tested for full evaluation by the Government?	Any requirements for testing issued by the Government will be detailed in the Prototype Project Requests.
2.	What does the Government expect the ceiling to be for this OTA?	There is no anticipated ceiling for the base agreement however; the anticipated agreement for the entire 10-year potential period of performance is estimated to be valued at \$230 million.
3.	Is there funding in place for this OTA? If so, where is it coming from?	Funding is typically received by NSWCPD from various NAVSEA customers based on requirements planning for a particular Fiscal Year.
4.	Do you anticipate being in the position to accept MIPRs?	This is under consideration.
5.	Will there be an annual plan established with MSTI members to enable advanced preparation of responses with adequate information included? Or will there be a rolling release of RPPs on an as-needed basis?	The process of issuing Prototype Projects will be established with the award of the Base Agreement with a Consortium Management Firm. The Government will establish a process based on need, requirements planning, and input from the Consortium Management Firm on what approach will lead to the most participation by its members.
6.	Do you expect MSTI to create a technology roadmap before funding will be released?	The Government will discuss Prototype Project Planning and Consortium Member notification of potential Prototype Projects with the Consortium Management Firm selected for award of the Base Agreement.
7.	Do you anticipate being prescriptive with IP or will you be open to industry requests for flexible IP plans?	Each individual Prototype Project will identify IP considerations as it relates to that Project and the Government's needs.
8.	What is the dollar threshold for the federal Government funding?	There is no anticipated ceiling for the base agreement however; the anticipated agreement for the entire 10-year potential period of performance is estimated to be valued at \$230 million.
9.	Does the Government anticipate a standard percent requirement for cost share?	It is the intent of the Government to follow the requirements for Cost Share as outlined in 10 USC 2371b.
10.	Will it be looked upon favorably if we exceed the required cost share?	It is the intent of the Government to follow the requirements for Cost Share as outlined in 10 USC 2371b.

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11.	Would NSWCPD consider hosting a Technology Showcase to allow industry and academia on-site to meet directly with NSWCPD decision-makers?	Any events in relationship to this OTA will be discussed by the team and advertised accordingly.
12.	How was the \$230M estimate derived?	The estimate was derived based anticipated requirements for Prototype Projects for the entire 10-year potential period of performance.
13.	How will you determine contract type (cost plus vs FFP)?	The Base OTA agreement may be issued with both cost-type and firm fixed price requirements. Individual requests for Prototype Projects will identify the anticipated agreement type for that project at the time of solicitation.
14.	How will cost (Fee rate structure) be evaluated?	The Request for Consortium Agreement identifies how cost will be evaluated.
15.	Will award be to new consortium or established?	The Government intends to solicit proposals from new or established Consortia, with a single Consortium Management Firm signing the agreement on behalf of the Consortium.
16.	Will you provide for startup cost for consortium?	The Government intends to provide initial funding to the Awardee with the Base Agreement for an initial 6-month start-up period. The Request for Consortium Agreement will further identify the requirement for proposals submitted.
17.	Will request for startup be weakness in the proposal and no request seen as a strength?	The Request for Consortium Agreement will fully define the requirement for proposal submissions, evaluation process, and basis for award.
18.	Do you require a specific facility clearance?	Following award of this agreement, the Offeror shall be required to maintain a SECRET Facility Security Clearance in accordance with a forthcoming DD254 to perform certain work under this agreement. Although it is not required at time of award, it must be obtained within 16 months after award. The Offeror shall provide the current status and level of facility clearance it holds or has previously held (with date) and level of safeguarding with the proposal.
19.	Is compliance with NIST SP 800-171r2 requirements for protecting Controlled Unclassified Information being reflected in OTA?	The Request for Consortium Agreement will include initial terms and conditions that may affect an Offeror's proposal. The Base Agreement will be negotiated with the

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		Awardee, and contain appropriate terms and conditions as agreed upon between the Government and the Awardee. The Base Agreement will also identify any flow-down clauses required for the Consortium Management Agreement.
20.	Will there be another industry day prior to closing?	The Government does not anticipate another industry day for this Request for Consortium Agreement.
21.	Will there be another draft RCA released prior to issuance?	The Government will not release another DRAFT Request for Consortium Agreement. The Request for Consortium Agreement is anticipated to be released in August 2020.
22.	Will there be conflict of interest language in the RCA?	The Request for Consortium Agreement will identify any Conflict of Interest requirements required for proposal submission. The Base Agreement will further contain Conflict of Interest requirements as negotiated between the Government and the Awardee.
23.	We are a non-traditional small business focused mainly on IT Cloud Transformation projects. Can you describe the type of potential projects you have in mind for Data Transformation and Cyber OTAs?	The Government anticipates Prototype Projects for Data Transformation projects could include an ETL (Extraction, Transform, Load) project with legacy data, to creating analytical models for equipment condition assessment and/or maintenance scheduling.
24.	Slide 4 shows significant communication between functions, domains, and systems. Is there a desire within NSWCPD or within the Navy more broadly to develop these connections into a true digital thread, providing more data to researchers and better results for NAVSEA?	The intent of this question is unclear.
25.	When the OTA talks data transformation, what types of transformation is it most interested in? Modernizing Legacy Data, creating derivative digital models for specific analytical/testing purposes, or developing Digital Twins?	At this time, the Government intends to solicit Prototype Projects that would address the Maritime Sustainment Technology and Innovation Concepts detailed in the Request for Consortium Agreement Attachment 1.
26.	Has NSWCPD considered a program to purchase additional technical data from its vendors where it makes sense to do	The Government intends to negotiate all technical data requirements, IP rights, and

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	so? Does NSWCPD have a strong analytical process for evaluating the total cost of ownership given the IP rights it has, so that the cost of additional IP can be fairly evaluated?	other data rights requirements at the Individual Prototype Project level.
27.	Has NWCPD considered using AR/VR during the initial design/testing processes to reduce prototype costs and increase agility?	The Government has considered the use of AR/VR.
28.	Slide 6 notes target Non-FAR Industry and Academia. Is that preclude participation by FAR industry?	This does not preclude the participation of traditional Defense Contractors however, the Government intends to solicit and award an agreement under the Authority of 10 USC 2371b for Prototype Projects.
29.	Will the CM be reaching out to SB or will there maybe some other mechanism to attract members?	The process for publicizing the Consortium and recruiting new members will be the responsibility of the Consortium Management firm that signs the agreement on behalf of the Consortium.
30.	So, to summarize, the OTA manager will not start until next year, so no task projects will be awarded to the middle of next year?	Prototype Projects will not be solicited until an agreement has been made with a Consortium Management Firm and the Consortium has been established.
31.	Does the Government have a notional throughput, or size of projects?	The Government intends to solicit and issue Prototype Projects that range between \$200K and \$1M.
32.	Is there any intent of the Government to utilize OMN&N funds?	The Government intends to fund potential Prototype Projects in accordance with Appropriation Law.
33.	Who will be the Contracting Office for this OTA?	NSWCPD
34.	What is the anticipated funding source? Just from Navy or cross-service funding?	The majority of funding is expected to come from Navy appropriations with the possibility of funding from other sources.
35.	What is the membership profile NSWCPD is looking for in a Consortium?	The Government intends to award a Base Agreement with a Consortium Management Firm that will establish a Consortium that will best meet the needs of the Government in accordance with the Maritime Technology Sustainment and Innovation Concepts that will be included with the Request for Consortium Agreement, in accordance with 10 USC 2371b.

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36.	Is the intent that the CM will manage projects and follow them through to a FAR based process for production?	The intent is the Government will have complete oversight of the projects; any potential production follow-on contracts would be assessed in accordance with 10 USC 2371(b). Any FAR based type contract will be handled by the Government due to the regulatory requirements involved.
37.	Is it anticipated that the CMF will be responsible to manage the projects or will the Government manage?	The intent is the Government will manage, but we will continue to review the amount of involvement required from the CMF and include that information in the Request for Consortium Agreement.