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Workforce Development Opportunities

❖ Workforce development tools to drive the economic growth of the region

- Workforce Development Boards
- American Job Centers
- Training resources
 - Incumbent & sector-based
 - New hires
 - Apprenticeships

Background/Overview of DoD Grant Phase 1

Who: Philadelphia Works and regional partners

What: 1.1 Million Dollars

Where: 5 Philadelphia Counties and 3 Lehigh Valley Counties

OVERALL GOAL: Address distressed employers in the supply chain and provide resources to help businesses diversify revenues beyond Department of Defense

Business Benefits: New Sales, New Customers, Retained jobs, Upskilled Talent



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Regional Partnerships



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Results and the Future

❖ Results from First phase:

- Over 100 employers identified
- 75 Needs Assessments Preformed
- 25 Company Assessment Plans Completed
- 16 Diversification Plans Implemented by grant completion

❖ Future grant

- Changed process
- Network built

Chester County Economic Development Council

MaryFrances McGarrity

Senior Vice President – Business Development Services



Chester County
**Economic
Development
Council**



Building a Skilled and Thriving Workforce

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Widener University Small Business Development Center

Bruce Downing

Government Contracting Specialist



Small Business Development Center
Widener University

Helping businesses start, grow, and prosper.



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