



U.S. Small Business  
Administration



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# Mentor-Protégé Program Changes

**New Developments: Autumn 2020**

Jennifer Tilden, JD: SBA Philadelphia Office

# Why This Happened

January 2017: Trump signs [EO 13771](#), streamlining redundant government functions and repetitive paperwork.

The SBA reviewed programs and legislation for verbiage and undue administrative burden.

# “All Small” Versus “8(A)”

## Findings:

Both All Small and the 8(A) Business Development program

**HAD THEIR OWN MENTOR-PROTÉGÉ PROGRAMS**

administered differently by different staff in different places!



# BUREAUCRATIC NIGHTMARE SPOTTED

DANGER! DANGER!

# The Big Fix



- To “clean up” this duplication of effort, SBA released FINAL RULE in *Federal Register* October 16, 2020.
- The following changes become official **NOVEMBER 16, 2020**.

# Mentor-Protégé Program Benefits



Business Development for the small firm



Exclusion from normal affiliation rules



8(A) MPs can seek 8(A) contracts

# Change One: 8(A) and ASMPP Merge

- All Small and 8(A) Mentor Protégé programs MERGE into ONE
- ABOLISHES the 20-year-old 8(A) program.
- All current 8(A) MPs now serve as All Small MPs [same expiration].
- Firms can participate in TWO MPs.



# Change Two: Affiliation

Protégés cannot be considered affiliated with mentor **solely** based on the assistance received through the program.

Affiliation presumed if 70% of a firm's revenue is derived from another for the prior three years.  
This may be rebutted.

# Change Three: Joint Ventures

## New Rule:

- 8(A) firms DO NOT present a Joint Venture to SBA for review and approval before award.
- Joint Ventures between MP participants and others no different.

# Change Four: Recertifications and Credit

Businesses must recertify size and/or type for all orders under unrestricted MATOCs

Concern about Agencies continuing to receive credit after firms phase out of SB status.

Example:

NASA SEWP versus GSA STARS III

**I AM DEFINITELY CONFUSED  
ABOUT WHAT IS GOING ON HERE**

**COULD YOU EXPLAIN?**

Need More Help?

Thanks  
for  
Listening!

**Jennifer Tilden, J.D.**

Lead BOS EDPA/NJ/DE

[Jennifer.Tilden@sba.gov](mailto:Jennifer.Tilden@sba.gov)

- 660 American Avenue
- Suite 301
- King of Prussia, PA 19403