Why This Happened


The SBA reviewed programs and legislation for verbiage and undue administrative burden.
“All Small” Versus “8(A)”

Findings:

Both All Small and the 8(A) Business Development program HAD THEIR OWN MENTOR-PROTÉGÉ PROGRAMS administered differently by different staff in different places!
BUREAUCRATIC NIGHTMARE SPOTTED

DANGER! DANGER!
The Big Fix

• To “clean up” this duplication of effort, SBA released FINAL RULE in *Federal Register* October 16, 2020.

• The following changes become official NOVEMBER 16, 2020.
Mentor-Protégé Program Benefits

- Business Development for the small firm
- Exclusion from normal affiliation rules
- 8(A) MPs can seek 8(A) contracts
Change One: 8(A) and ASMPP Merge

• All Small and 8(A) Mentor Protégé programs MERGE into ONE

• ABOLISHES the 20-year-old 8(A) program.

• All current 8(A) MPs now serve as All Small MPs [same expiration].

• Firms can participate in TWO MPs.
Change Two: Affiliation

Protégés cannot be considered affiliated with mentor solely based on the assistance received through the program.

Affiliation presumed if 70% of a firm’s revenue is derived from another for the prior three years. This may be rebutted.
Change Three: Joint Ventures

New Rule:

• 8(A) firms DO NOT present a Joint Venture to SBA for review and approval before award.

• Joint Ventures between MP participants and others no different.
Change Four: Recertifications and Credit

Businesses must recertify size and/or type for all orders under unrestricted MATOCs

Concern about Agencies continuing to receive credit after firms phase out of SB status.

Example:

NASA SEWP versus GSA STARS III
I AM DEFINITELY CONFUSED ABOUT WHAT IS GOING ON HERE

COULD YOU EXPLAIN?
Thanks for Listening!

Jennifer Tilden, J.D.
Lead BOS EDPA/NJ/DE
Jennifer.Tilden@sba.gov

- 660 American Avenue
- Suite 301
- King of Prussia, PA 19403