WELCOME TO NSWCPD Industry Day 2021

No chat functionality.

Please consolidate and submit one email with any questions to NSWCPD DIB FeedbackDIB_Feedback@navy.mil

Slides and attendee participation list will be posted on our NSWPCD website. Visit NSWCPD website here: https://www.navsea.navy.mil/Home/Warfare-Centers/NSWC-Philadelphia/Partnerships/

Future NSWCPD events:
• Planning to host a future industry matchmaking event to network with our engineering SMEs. Tentatively scheduled Jan 26th
• MSTIC OT Collaboration Event: 2-4 November REGISTRATION OPEN: https://events.bizzabo.com/MSTIC2201/home
• PTAC Matchmaking Event Oct 27th: https://www.eventbrite.com/e/eastern-pa-governmentsupplier-matchmaker-virtual-tickets-194467366127

DISTRIBUTION STATEMENT A: Approved for public release: distribution unlimited.
Command Overview

Presented to:

Industry

Presented by:

Doris Tung
Code 02

- 20 October 2021 -
Philadelphia Navy Yard Today

- Philadelphia Industrial Development Corp (PIDC) acquired control in 2000
- $150M in city funded infrastructure leveraged $750M private investment
- Navy Yard Campus home to 15,000+ employees and 170 employers in office, industrial, manufacturing, and research and development sectors
- Major Tenants include: Urban Outfitters, Glaxo Smith Kline, Tasty Baking Company, Iroko Pharmaceuticals, Penn State University, Axalta, Jefferson University Hospital and Courtyard Marriott
- Full build out plan: 18.5M sq. ft. development;
  30,000 people; 1,000+ residential units; $3B investment;
  SEPTA subway extension
The Navy Yard Map
NSWC Philadelphia Division's Mission is to provide research, development, test and evaluation, acquisition support, engineering, systems integration, in-service engineering and fleet support with Cybersecurity, comprehensive logistics, and life-cycle savings through commonality for surface and undersea vehicle machinery, ship systems, equipment and material.

Deliver Innovative, Reliable, Affordable Solutions for the Warfighter
Survivable, cyber-secure, affordable surface ship, aircraft carrier, and submarine machinery systems throughout their lifecycle – S&T, R&D, T&E, acquisition, ISE, and ILS.
NSWCPD Labs & Test Sites

• Auxiliary & Life Support Systems Complex
• Propulsion & Electrical Machinery Systems Complex
• Environmental & Damage Control Systems & Materials Technology Complex
• Machinery Network, Sensors & Data Systems Complex
• Cargo, Weapons Handling & Hull Systems Complex
• Undersea Vehicle Sail & Deployed Systems Complex
NSWCPD Full Spectrum Engineering

COMNAVSEA PRIORITIES
- On-time Delivery of Ships & Subs
- Improve Warfighter Capability of Ships & Systems
- Cybersecurity

CORPORATE ENGINEERING KNOWLEDGE
- Navy-wide/Cross Platform
- Multi-Class/Across All Hulls
- Synergy Across All Engineering Functions

FUNDING

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<tr>
<th>Source</th>
<th>FY20</th>
<th>FY21</th>
<th>EOFY21 Target</th>
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<td>Reimbursable</td>
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DELIVERABLES

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<td>714</td>
<td>1,241</td>
<td>Modernization/ Repairs</td>
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<td>1,705</td>
<td>1,855</td>
<td>Distance Support</td>
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<td>222</td>
<td>45</td>
<td>Test Events</td>
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<td>18,733</td>
<td>29,694</td>
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<td>2,479</td>
<td>826</td>
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<td>74,753</td>
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<td>4,246</td>
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<td>94,403</td>
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BUILD AN AFFORDABLE FLEET

SUSTAIN THE CURRENT FLEET

<table>
<thead>
<tr>
<th>SCIENCE &amp; TECHNOLOGY</th>
<th>RESEARCH &amp; DEVELOPMENT</th>
<th>TEST &amp; EVALUATION</th>
<th>ENGINEERING</th>
<th>FLEET SUPPORT</th>
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<tr>
<td>Joint S&amp;T w/ Industry &amp; Academia</td>
<td>Applied Research</td>
<td>107 Test Facilities</td>
<td>Cybersecure Machinery Systems</td>
<td>Emergent Issues</td>
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<td>Design Studies</td>
<td>Rapid Prototyping</td>
<td>Full Scale Machinery System Testing</td>
<td>SW Development</td>
<td>Ship Modernization</td>
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<td>Technology Development Roadmaps</td>
<td>Analysis of Alternatives</td>
<td>Shipboard System Testing</td>
<td>Ship Design and Acquisition</td>
<td>Integrated Logistics Products</td>
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<td>Rapid Transition to Applied R&amp;D</td>
<td>Hardware-in-the-Loop Demonstration</td>
<td>Qualification Testing</td>
<td>M&amp;S</td>
<td>Condition Based Maintenance</td>
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<td></td>
<td>Software V&amp;V</td>
<td>Affordability through Commonality</td>
<td>Training</td>
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University Partners

University partnerships since Philadelphia Division was established on 1 October 2015

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Government Marketing Services

Widener University
Procurement Technical Assistance Center (PTAC)
PTAC Overview

- Our mission is to assist businesses learn how to be successful selling to government agencies (federal, state and local)
- Funded by a cooperative agreement with the Defense Logistics Agency (DLA)
- More than 300 locations nationwide
- Three centers in SEPA – Kutztown, Lehigh, Widener
- Part of the Association of Procurement Technical Assistance Centers (APTAC)
- We provide education and one-on-one counseling at no cost to our clients

Learn more about PTAC:
https://youtu.be/LsJ6q6WZzJE
FY21 Industry Day

Presented to:

Industry

Presented by:

Doris Tung
Acq & Policy Oversight Division Head, Code 021

- 20 October 2021-

Distribution Statement A: Approved for Public Release
Contract Obligation Overview

NSWCPD Contract Obligations

FY15 FY16 FY17 FY18 FY19 FY20 FY21
Modifications $416.8 $362.0 $320.9 $380.1 $385.7 $376.7 $376.7
New Awards $313.4 $301.8 $325.7 $329.4 $393.8 $405.0 $417.1
Total $730.2 $663.8 $646.6 $709.5 $746.6 $790.7 $793.8

NSWCPD Contract Actions

FY15 FY16 FY17 FY18 FY19 FY20 FY21
Modifications 1,981 1,829 2,288 2,380 2,621 3,090 3,547
New Awards 967 885 1,007 1,136 1,237 1,236 1,338
Total 2,948 2,714 3,295 3,516 3,858 4,326 4,885

FY 21 NSWCPD COMMAND TOTAL:
$1,365 Billion

CONTRACTS:
$793.8 (58.15% of Total Obligation Authority)

FY22 OBLIGATION PROJECTION
Contracts: $791M

ACTIVE CONTRACTS (approx)
1,498 (80% services)
### NSWCPD Site R&D, Other Engineering Services, Supplies

<table>
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<tr>
<th></th>
<th>FY07</th>
<th>FY08</th>
<th>FY09</th>
<th>FY10</th>
<th>FY11</th>
<th>FY12</th>
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<th>FY16</th>
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<td>$5</td>
<td>$9</td>
<td>$12</td>
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<td>$18</td>
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<td>$38</td>
<td>$17</td>
<td>$53</td>
<td>$45</td>
<td>$23</td>
<td>$15</td>
<td>$7</td>
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<tr>
<td>Services (Other than R&amp;D)</td>
<td>$245</td>
<td>$289</td>
<td>$333</td>
<td>$498</td>
<td>$429</td>
<td>$421</td>
<td>$656</td>
<td>$539</td>
<td>$518</td>
<td>$493</td>
<td>$559</td>
<td>$552</td>
<td>$620</td>
<td>$629</td>
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<tr>
<td>Supplies</td>
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<td>$111</td>
<td>$125</td>
<td>$94</td>
<td>$133</td>
<td>$92</td>
<td>$107</td>
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<td>$101</td>
<td>$105</td>
<td>$171</td>
<td>$156</td>
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<tr>
<td><strong>Total</strong></td>
<td>$373</td>
<td>$405</td>
<td>$467</td>
<td>$604</td>
<td>$539</td>
<td>$554</td>
<td>$816</td>
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<td>$664</td>
<td>$647</td>
<td>$709</td>
<td>$746</td>
<td>$791</td>
<td>$794</td>
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</tr>
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*Source: FPDS-NG*
COVID-19 Impact

• NSWCPD Contracting workforce is currently 100% telework
  • Phased return to the office is planned for Jan 2021
  • Contact your respective NSWCPD contracts POCs via email or phone

• OMB MEMORANDUM FOR THE HEADS OF DEPARTMENTS AND AGENCIES - M-20-16 of March 17, any specifications limiting the ability to telework contained in all NAVSEA and Navy Seaport contracts are suspended until notified otherwise. Contractors are instructed to abide by their official company policies for telework and utilizing alternate locations to perform the Government work called for under the contract.

• Force Health Protection Supplement 23 Revision 1 dated 18 Oct 2021

• On September 9, President Biden signed Executive Order 14042, Ensuring Adequate COVID Safety Protocols for Federal Contractors
  https://www.saferfederalworkforce.gov/contractors/

FAR Clause 252.223-7999, Ensuring Adequate COVID-19 Safety Protocols for Federal Contractors (Deviation 2021-00009),

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Looking for Opportunities?

SAM.gov and Seaport

- Request for Information
  - Contracts reviews in conjunction with the small business office all responses to these announcements to help determine if a procurement can be potentially set-aside
- Advance Notices
- Synopsis (required for over $25K)
- Solicitations
  - Large procurements: FAR 5.203- Open minimum of 30 days
  - Orders under MAC IDIQs: Best practice of 30 days unless exception
- Award notices
  - SeaPort award announcements not required – DFARS 205.303
- Industry Days for complex procurements when time permits
  - Updated semi-annually
10 U.S.C. 2371b authority

Scope of Prototype Projects

“shall be used to: “carry out prototype projects that are directly relevant to enhancing the mission effectiveness of military personnel and the supporting platforms, systems, components, or materials proposed to be acquired or developed by the Department of Defense, or to improvement of platforms, systems, components, or materials in use by the armed forces.”

The awardee is a non-traditional defense contractor OR a small business

The awardee is a traditional defense contractor, but at least one of the following applies:

- At least one non-traditional contractor is participating to a “significant” extent
- The awardee provides a financial or in-kind cost share – typically, a 1/3 cost share is required. However, the Government should not generally mandate cost-sharing requirements for defense unique items.
- The Service Acquisition Executive makes a written determination that exceptional circumstances justify use of OTA for the purpose of executing innovative business models or structures that would not be feasible or appropriate with a FAR-based contract.
Other Transactional Authority

Maritime Sustainment Technology Innovation Consortium (MSTIC)

Other Transaction (OT) Agreement: N644982190001
Consortium Manager: Advanced Technology International (ATI)

TECHNOLOGY AREAS

- COTS Obsolescence and Tech Refresh Product Development
- Data Transformation
- Cyber
- Fleet Introduction Technologies
- Waterfront Industrial Support Operations
- Asset Fabrication, Revitalization and Packaging Innovations
- Logistic and Supply Chain Management
- Research and Development

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Other Transactional Authority

November 2 - 3 MSTIC Hybrid Collaboration Event
Penn State at Philadelphia Navy Yard

To register for the event, or become a member of the Consortium
visit MSTIC.org or contact mstic@ati.org

Additional Points of Contact:
Agreements Officer (AO): Alicia McPeters, alicia.mcpeters@navy.mil
OT Contracts PM: Jacob Udell, jacob.udell@navy.mil

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BEST PRACTICE Revision of Indirect Rates:

FAR 42.704 permits revisions to billing rates (contractors may request).

**Purpose:** To prevent substantial overpayment or underpayment of costs.

**Timing of Revisions:**
a. When billed vs actual indirect rates identifies substantial overpayment or underpayment (determined by contractor monitoring of rates).
b. At a contractor’s year-end, indirect rates may be revised to reflect a contractor’s fiscal year historical indirect rates.

**What to Do After Rates are Revised:** You should submit a voucher in WAWF for payment or refund resulting from the cost impact.

**Why You Should Revise Your Indirect Rates:**
a. You’ll reduce the risk of incurring costs in excess of the funded amount, and not getting paid for those costs.
b. You’ll reduce risk of under-billing costs, and not having access to the under-billed costs until finalization of the indirect rates.
c. You’ll reduce risk of over-billing costs, and the need to pay the Government significant costs at the time rates are finalized.
Adequate Accounting System

• Old Process: DCAA’s review of a contractor’s accounting system did not start until solicitation was issued, contractor bid, and PCO contacted DCAA with their request.

• Proactive Process: Generate list of contractors who do not have an approved accounting system but are interested in bidding on cost type contracts through following methods:
  – Industry Day
  – NSWCPD Small Business Professional
  – Continuous monitoring

• NSWCPD will provide DCAA accounting system review checklist to interested contractors.
Adequate Accounting System (Cont.)

Preaward Accounting System Audit

• Evaluates design of Accounting System to determine if it is acceptable for prospective contract

• Contractor should be prepared to demonstrate how the accounting system design satisfies SF 1408 criteria

• DCAA Audit Report

Acceptable Accounting System

• DFARS 252.242-7006(a)(1) defines an acceptable accounting system as:

• “a system that complies with the system criteria in paragraph (c) of this clause to provide reasonable assurance that—

  (i) Applicable laws and regulations are complied with;

  (ii) The accounting system and cost data are reliable;

  (iii) Risk of misallocations and mischarges are minimized; and

  (iv) Contract allocations and charges are consistent with billing procedures.”
DFARS 252.242-7006(a)(2) defines an accounting system as:

“the Contractor’s system or systems for accounting methods, procedures, and controls established to gather, record, classify, analyze, summarize, interpret, and present accurate and timely financial data for reporting in compliance with applicable laws, regulations, and management decisions”

May include subsystems for specific areas such as:

- Billing
- Labor
- The accounting system must be able to accumulate and report the costs for each final cost objective; i.e., government contract.
  - Direct costs of the contract, plus
  - Allocation of applicable indirect costs, less
  - Unallowable Costs
- DFARS 252.242-7006(c)
  - 18 criteria
Acceptable Accounting System (Cont.)

Upon award of cost-type contracts:

- Provisional Billing Rates
- Interim vouchers with adequate supporting documentation in WAWF
- Potential floorcheck/postaward audit
- A contractor needs to be up to date on its submission of adequate final indirect cost rate proposal (incurred cost proposal) in accordance with contract terms, if applicable
- A contractor needs to submit final vouchers within 120 days after settlement of applicable final indirect costs rates for all years as required by FAR 52.216-7(d)(5)
Acceptable Accounting System (Cont.)

<table>
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<tr>
<th>Name</th>
<th>Title</th>
<th>Phone</th>
<th>Email</th>
</tr>
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<tr>
<td>Lou Nocella</td>
<td>Contract Price/Cost Analyst</td>
<td>(215) 897-2943</td>
<td><a href="mailto:Louis.Nocella@navy.mil">Louis.Nocella@navy.mil</a></td>
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<tr>
<td>Sandy Lupton</td>
<td>Contract Price/Cost Analyst</td>
<td>(215) 897-2186</td>
<td><a href="mailto:Sandra.Lupton@navy.mil">Sandra.Lupton@navy.mil</a></td>
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<tr>
<td>Gerald Furey</td>
<td>Small Business Professional</td>
<td>(215) 897-1348</td>
<td><a href="mailto:Gerald.Furey@navy.mil">Gerald.Furey@navy.mil</a></td>
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- If you have further questions regarding preparing your Accounting System for DCAA review please contact one of the POCs listed above.
Contract Closeout

General Information

- Contract closeout occurs when a contractor has met all the terms of a contract and all administrative actions have been completed, all disputes settled, and final payment has been made. This includes administrative actions that are contractually required; i.e. return of Government property.
- FAR 4-804:
  - FFP closeout = 6 months after contract physical completion.
  - Cost-Reimbursable closeout – within 36 months after contract physical completion.

Benefit of Closeouts For Contractors

- Receiving the final settled amount potentially owed, in a more-timely manner.
- Obtain any fee withholds.
- Ability to dispose of contract records quicker.
Contract Closeout (cont.)

Submitting Final Invoices:

*Fixed Price Contracts*

- Under $500k will auto close within WAWF, as long no exceptions are met per PGI 204-804-3 & voucher is marked as “Final”
- Over $500K – Final Voucher submitted to Administrative Office and the Government will process closeout.

*Cost Type Contracts*

- FAR 42.705 (b) requires Contractors to submit Final vouchers reflecting the settled amounts and rates within 120 days after settlement of the final annual indirect cost rates for all years of a physically complete contract.

**Pursue QCO**

- Quick closeout (QCO) can be pursued for completed contracts, where final rate settlements have not been executed for the POP years.
- QCO rates will be established if: (i) no risks FAR 42.708 risks are identified and (ii) the KTR and Gov’t agree on decrements; if needed.
- Total unsettled direct & indirect costs to be allocated to any one contract, task order, or delivery order does not exceed $2m
Contract Closeout (cont.)

Reminder of Two Areas That Require Attention When Closing Out Contracts:

Subcontractors Settled
  • Prime contractor should ensure subcontractor open billings have been settled, paid and closed out timely, prior to final voucher submission.

Deliverables, GFP, Security, Patents, & Royalties
  • GFP should be returned once contract is physically completed.
  • GFP Disposition Coordination should be made with the SME & COR on the contract.
  • KTR confirm all deliverables have been shipped (submit Z DD Form 250), any classified documentation has been properly handled and any patent and royalty reporting requirements have been completed based on the clauses included in the contract.
What Is an NIST Assessment in SPRS?

DFARS clause 252.204-7012 states that to provide adequate security, the Contractor shall implement, at a minimum, the security requirements in National Institute of Standards and Technology (NIST) Special Publication (SP) 800-171, Protecting Controlled Unclassified Information (CUI) in Nonfederal Systems and Organizations.

• Contractors will be assessed on their implementation of NIST SP 800-171.

• Levels of Assessment:
  – High
  – Medium
  – Basic

• More information on NIST Requirements can be found on the following link: https://www.acq.osd.mil/dpap/pdi/cyber/docs/NIST%20SP%20800-171%20Assessment%20Methodology%20Version%201.2.1%20%206.24.2020.pdf
What Is an NIST Assessment in SPRS?

The Contractor can perform a self-assessment. Guidance is contained in clauses 252.204-7019 and 7020. FAQ’s and step by step instructions for Contractors located here:

https://www.sprs.csd.disa.mil/

Fill out the assessment located here:

Send it to webptsmh@navy.mil with copy to the PCO.
NIST Assessment Resources- MEP and MPP

• Manufacturing Extension Partnership (MEP)

• Cybersecurity for Defense Industrial Base Mentor-Protégé Program (MPP) Pilot. The Department of Defense (DoD) Mentor-Protégé Program helps eligible small businesses expand their footprint in the defense industrial base (DIB).

• The primary goal of the MPP Pilot Program is to enroll MPP participants and other select companies in the Manufacturing, Research and Development, and Knowledge-based service sectors to increase cybersecurity compliance and cyber incident reporting and hygiene.
  – Eligible participant's for the Mentor Protege Program (MPP) Pilot include those with Mentor Protege agreements ending in 2019-2020, any current agreements, as well as any new agreements.
  – By the conclusion of the MPP Pilot Program, participants should be able to:
    • Show increased awareness of, and compliance with, [NIST SP 800-171](https://nist.gov/sp-800-171).
    • Demonstrate readiness for [Cybersecurity Maturity Model Certification (CMMC)](https://cmmc.gov) accreditation.
Department 10
Corporate Operations

Industry Day Brief 2021

Presented by:

Rayann Surel
Department C/10 Acquisition Manager

20 October 2021

Distribution Statement A: Approved for public release; distribution unlimited
Department 10 - Corporate Operations

Mission Statement:
Enable NSWCPD to operate effectively and cost efficiently as the Navy’s center for Hull, Mechanical & Electrical (HM&E) Machinery Systems by providing the foundational tactical and strategic business operations, including Information Technology/Cybersecurity; Facilities Infrastructure; Security; Human Resources; Corporate Business; Property Management, and Public/Congressional Affairs.

Vision Statement:
Business operations excellence through the use of rigorous, systematic and commonality approaches that exceeds customer expectations for quality, timely, and affordable solutions.
Provide foundational, cost efficient, tactical and strategic business operations solutions critical for optimal performance of NSWCPD's core equities and technical capabilities, allowing NSWCPD to remain the Navy's primary choice for Hull, Mechanical & Electrical (HM&E) Machinery Systems.
## Future Service Contracts

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<thead>
<tr>
<th>Brief Description</th>
<th>Est. Dollar Value</th>
<th>Anticipated Announcement Date (QTR / FY)</th>
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<tbody>
<tr>
<td>Administrative Support Services</td>
<td>$1.4M annually</td>
<td>1st QTR FY22</td>
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### Current Service Contracts

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<th>Brief Description</th>
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<th>Concludes (QTR, FY)</th>
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<tr>
<td>Human Resource Specialist Contractor Support Services</td>
<td>$3M</td>
<td>1st QTR FY21</td>
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<td>Human Resources Technician Contractor Support Services</td>
<td>$2.3M</td>
<td>4th QTR FY25</td>
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<tr>
<td>Interpreter Services</td>
<td>$232K</td>
<td>4th QTR FY23</td>
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### Future Service Contracts

<table>
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<th>Brief Description</th>
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<tr>
<td>Command Awards Writer Services</td>
<td>$500k</td>
<td>2nd QTR FY22</td>
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## Current Service Contracts

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<th>Concludes (QTR, FY)</th>
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<tbody>
<tr>
<td>Office Moving and Furniture Installation Services</td>
<td>$2M</td>
<td>4th QTR FY22</td>
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<tr>
<td>Infrastructure Support Services (admin services, CAD services, field surveys, service desk back-up, safety and environmental services)</td>
<td>$10M</td>
<td>1st QTR FY25</td>
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<tr>
<td>Lighting Maintenance Contract</td>
<td>$2M</td>
<td>1st QTR FY26</td>
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## Future Service Contracts

<table>
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<th>Brief Description</th>
<th>Est. Dollar Value</th>
<th>Anticipated Announcement Date (QTR / FY)</th>
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<tbody>
<tr>
<td>Elevator Maintenance Contract</td>
<td>$2M</td>
<td>1st QTR FY22</td>
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<tr>
<td>Cooling Water System Maintenance Contract</td>
<td>$1M</td>
<td>2nd QTR FY22</td>
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<tr>
<td>Office Moving and Furniture Installation Services</td>
<td>$2M</td>
<td>2nd QTR FY22</td>
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## Current Service Contracts

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<th>Brief Description</th>
<th>Dollar Value</th>
<th>Concludes (QTR, FY)</th>
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<tr>
<td>Graphic Visual Imagery/Writer Services</td>
<td>$1M</td>
<td>3rd QTR FY22</td>
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<tr>
<td>Communications Specialist/Graphic Designer/Multimedia Specialist Services</td>
<td>$3M</td>
<td>3rd QTR FY25</td>
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### Current Service Contracts

<table>
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<th>Brief Description</th>
<th>Dollar value (Annually)</th>
<th>Concludes (QTR, FY)</th>
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<td>NMCI/IT Support Services (NMCI support, RDT&amp;E network support, NGEN, IT customer support for NSWCPD)</td>
<td>$7M Annually</td>
<td>2nd QTR FY25</td>
</tr>
<tr>
<td>Cybersecurity/Information Assurance Support Services (Navy validators, RMF, ISSO/ISSEs, IA policy, cyber, software programming for NSWCPD)</td>
<td>$11M Annually</td>
<td>2nd QTR FY25</td>
</tr>
</tbody>
</table>

### Potential Future Service Contracts

<table>
<thead>
<tr>
<th>Brief Description</th>
<th>Est. Dollar Value</th>
<th>Anticipated Announcement Date (QTR / FY)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Management Services</td>
<td>$500K annually</td>
<td>3rd QTR FY22</td>
</tr>
</tbody>
</table>
## Security Division – Code 105

### Current Service Contracts

<table>
<thead>
<tr>
<th>Brief Description</th>
<th>Dollar value (Annually)</th>
<th>Concludes (QTR, FY)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Access Control Services</td>
<td>$ 2.4M annually</td>
<td>4th QTR FY23</td>
</tr>
<tr>
<td>Security Maintenance Services</td>
<td>$200K annually</td>
<td>2nd QTR FY24</td>
</tr>
</tbody>
</table>

### Future Contracts

<table>
<thead>
<tr>
<th>Brief Description</th>
<th>Est. Dollar Value (Annually)</th>
<th>Anticipated Announcement Date (QTR / FY)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Security Contractor Support Services (Physical, Personnel, and Information Security)</td>
<td>$1M annually</td>
<td>2nd QTR FY21</td>
</tr>
</tbody>
</table>
## Current Service Contracts

<table>
<thead>
<tr>
<th>Brief Description</th>
<th>Dollar Value</th>
<th>Concludes (QTR / FY)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tech Writer and Records Management Support Services</td>
<td>$2.7M</td>
<td>2nd QTR FY23</td>
</tr>
</tbody>
</table>

Distribution Statement A: Approved for public release; distribution unlimited
## Current Service Contracts

<table>
<thead>
<tr>
<th>Brief Description</th>
<th>Dollar value</th>
<th>Concludes (QTR, FY)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating, Materials and Supplies (OM&amp;S); General Equipment; Plant Property &amp;</td>
<td>$ 25M</td>
<td>4th QTR FY25</td>
</tr>
<tr>
<td>Equipment/Asset Management; and Purchase Requisition Support Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Forklift Rental/Maintenance Services</td>
<td>$1M</td>
<td>1st QTR FY23</td>
</tr>
</tbody>
</table>
Department 10 Contractors

- Caduceus – Human Resources Support Services
- CC&C Management – Office/Furniture Moving Services
- EHS Technologies – Infrastructure Support Services
- Schatz Publishing Group – Writer and Graphics Specialist Support Services
- Vox Optima – Public Affairs Support Services
- EHS Technologies – NMCI/IT Support Services
- Herren Associates – Cybersecurity/IA Support Services
- Signet Technologies – Security System Maintenance Services
- Fedwriters (Cogenta) – Tech Writer/Records Mgmt Support Services
- Adsync Technologies – OM&S, GE, PR Support Services
- Security 1 Solutions (S1S) – Access Control Personnel (ACPs) Services
Industry Day Brief
Department 20

Presented to:
Industry Day

Presented by:
Debra Dezendorf
Acquisition Manager
Department 20 and Naval Foundry and Propeller Center

- 20 October 2021 -
Mission Statement:

Provide program and platform leadership to the Command and the Navy to execute Hull, Mechanical and Electrical (HM&E) Machinery System integration initiatives through the successful management of Research and Development, Acquisition, Test and Evaluation, In-Service Engineering and Modernization programs. These programs allow NSWCPD to remain as the Navy’s primary choice for HM&E Machinery Systems Engineering.

Vision Statement:

Provide superior machinery systems integration for the Navy using high quality program and platform management practices which focus on acquisition, Fleet readiness, sustainment, modernization, testing, system integration and financial accountability.
# Full Spectrum Engineering

## Science & Technology
- Applied Research
- System Research/Analysis
- Concept Exploration and Design Studies
- Distributed Computation & Predictive Modeling
- Systems Technology Development Roadmaps
- Cooperative Research with Industry and Academia
- Technology Stewardship

## Research & Development
- Proof of Concepts
- Hardware & Component Development
- Proof of Principle Demonstrations
- Advanced Machinery Systems Integration
- Analysis of Alternatives
- Center for Innovative Machinery Design and Integration (CIMDI)

## Test & Evaluation
- Over 120 Test Facilities
- Full Scale Machinery System Testing
- Total Life Cycle HM&E System Design, Test, and Evaluation
- Shipboard System Testing
- Qualification Testing
- Operational Assessment
- Systems and Software Verification and Validation

## Engineering
- Systems Engineering
- Software Development
- Integrated Systems Design
- Ship Design and Acquisition Support
- Life Cycle Management and Technical Health Assessment
- Modeling and Simulation

## Fleet Support
- Emergent Engineering Support
- Ship Modernization
- Integrated Logistics Products
- Machinery Maintenance Requirements
- Condition Based Maintenance and Assessment
- Training

## Facility Complexes

|----------------------------|----------------------------------|-------------------------------------------------------------|---------------------------------------|

DISTRIBUTION STATEMENT A: Approved for public release: distribution unlimited.
## Competitive Contract Requirements
### Department 20 Projected FY 22 Announcements

<table>
<thead>
<tr>
<th>Description</th>
<th>ROM</th>
<th>Anticipated Announcement Date (FY/QTR)</th>
<th>Requiring Technical Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>Test Site Design - MAC</td>
<td>$45,000,00</td>
<td>22/Q1</td>
<td>21</td>
</tr>
<tr>
<td>Major Test Site Outfitting - MAC</td>
<td>$70,000,00</td>
<td>22/Q2</td>
<td>21</td>
</tr>
<tr>
<td>Integrated Master Schedule Support - Seaport</td>
<td>$35,000,00</td>
<td>22/Q1</td>
<td>22</td>
</tr>
<tr>
<td>Ship Modernization Programmatic Support</td>
<td>$20,000,00</td>
<td>22/Q1</td>
<td>226</td>
</tr>
<tr>
<td>Ship Modernization Waterfront Support</td>
<td>$20,000,00</td>
<td>22/Q1</td>
<td>226</td>
</tr>
</tbody>
</table>

DISTRIBUTION STATEMENT A: Approved for public release: distribution unlimited.
Mission Statement:

Designs and manufactures advanced propulsion components for the U.S. Navy. NFPC specializes in advance propulsion engineering, castings and precision machining.
# Competitive Contract Requirements
## NFPC Projected FY 22 Announcements

<table>
<thead>
<tr>
<th>Description</th>
<th>ROM</th>
<th>Anticipated Announcement Date (FY/QTR)</th>
<th>Requiring Technical Code</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tr>
</tbody>
</table>

DISTRIBUTION STATEMENT A: Approved for public release: distribution unlimited.
NSWCPD C/30 Industry Day Brief

Daniel Wheeler
Acquisition Manager
C/302

- 20 October 2021 -
Mission Statement:

Provide leadership, management, and execution of the Navy’s Machinery Hull, Mechanical, and Electrical (HM&E) research and development, ship integrity, environmental compliance and protection, system calibration, and logistics and training initiatives. These programs and products support the Command’s core equities and technical capabilities, which will allow NSWCPD to remain the Navy’s primary choice for HM&E Machinery Systems Engineering.

Vision Statement:

Naval machinery engineering excellence through affordable research and development, logistics, and ship integrity solutions.
Machinery Research, Logistics, & Ship Integrity
Department – Code 30 Organizational Chart

Administrative Officer
  Code 309

Machinery Research, Logistics, & Ship Integrity Department
  Code 30

Deputy Machinery Research, Logistics, & Ship Integrity Department
  Code 301

Acquisition Manager
  Code 302

COR Supervisor
  Code 3021

Life Cycle Logistics & Readiness Division
  Code 31

Provisioning & Supply Support
  Code 315

Automation & Controls R&D
  Code 321

Electric Power R&D
  Code 322

Machinery Technology R&D
  Code 323

Machinery Silencing R&D
  Code 324

Energy Conversion R&D
  Code 325

Advanced Machinery Systems Integration
  Code 326

Research Programs
  Code 327

Petrofluids & Material Performance
  Code 331

Wastewater ISE
  Code 334

Solid Waste & HAZMAT ISE
  Code 335

Damage Control, Recoverability & Chem Bio Defense
  Code 336

Structural Integrity, Welding & NDE
  Code 337

Materials, Structures, Environmental & Protection Division
  Code 33

Logistic Product Support Management
  Code 311

Logistics Data Management
  Code 312

Operational Procedures
  Code 313

Technical Manual Readiness
  Code 314

Logistics Product Readiness
  Code 317

PMS & Maintenance Readiness
  Code 316

Distribution Statement A: Approved for public release: distribution unlimited
As of 30 June 2021
## Competitive Contract Requirements – Projected FY22 Announcements

<table>
<thead>
<tr>
<th>Brief Description</th>
<th>ROM</th>
<th>Anticipated Announcement Date (FY/QTR)</th>
<th>Requiring Technical Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>R&amp;D Support Services (SEAPORT)</td>
<td>$24M</td>
<td>FY22/Q1</td>
<td>32</td>
</tr>
<tr>
<td>R&amp;D Energy Conversion Program and Engineering Support Services (SEAPORT)</td>
<td>$28M</td>
<td>FY22/Q1</td>
<td>325</td>
</tr>
<tr>
<td>Damage Control, LBF and Fire Fighting Engineering Services (SEAPORT)</td>
<td>$10M</td>
<td>FY22/Q2</td>
<td>336</td>
</tr>
<tr>
<td>Production and delivery of Lithium Battery Lockers (Supply)</td>
<td>$10M</td>
<td>FY22/Q2</td>
<td>335</td>
</tr>
<tr>
<td>Modernization of the Propulsion System Test Device (PSTD-M) Electronic Throttle Control Unit (ETCU)</td>
<td>$17M</td>
<td>FY22/Q3</td>
<td>327</td>
</tr>
<tr>
<td>Engineering Operational Sequencing System (EOSS) Support Services</td>
<td>$15M</td>
<td>FY23Q1</td>
<td>313</td>
</tr>
</tbody>
</table>
BACK UP
<table>
<thead>
<tr>
<th>Brief Description</th>
<th>ROM</th>
<th>Anticipated Announcement Date (FY/QTR)</th>
<th>Requiring Technical Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Sole Source-Rolls Royce)-Gas Turbine Material Improvements Detailed Design Support</td>
<td>$8M</td>
<td>FY22/Q4</td>
<td>325</td>
</tr>
<tr>
<td>(Canceled Requirement)-American Super Conductor Engineering Services</td>
<td>$5M</td>
<td>NA</td>
<td>325</td>
</tr>
</tbody>
</table>
Industry Day Brief

Presented to:
NSWCPD Industry Day 2021

Presented by:
Karen Dunlevy-Miller
Propulsion, Power, & Auxiliary Machinery, Department 40
Desiree Deshmukh and Brendan McCoy
Acquisition Managers, C/402
- 20 October 2021 -
Department 40
Propulsion, Power & Auxiliary Systems

• Mission Statement:
  • Provide the Navy with Superior Engineering Solutions and Technologies for Propulsion, Power, Auxiliary and Machinery Systems to make our ships and systems operationally superior and affordable throughout their life cycle

• Vision Statement:
  • NAVSEA’s Life Cycle Engineering, Technology and Innovation Leader Providing superior machinery systems integration for Propulsion, Power, Auxiliary and Machinery Systems
### Competitive Contract Requirements – Projected FY22 Announcements

<table>
<thead>
<tr>
<th>Brief Description</th>
<th>ROM</th>
<th>Anticipated Announcement Date (FY/QTR)</th>
<th>Requiring Technical Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>NCA Prototype Manufacturing &amp; Qualification *</td>
<td>$500K</td>
<td>FY22/Q2</td>
<td>414</td>
</tr>
<tr>
<td>NCA Design, Prototype, &amp; Qualification</td>
<td>$1M</td>
<td>FY22/Q2</td>
<td>414</td>
</tr>
<tr>
<td>Saturn T-1302 Engine Repairs</td>
<td>$5M</td>
<td>FY22/Q1</td>
<td>423</td>
</tr>
<tr>
<td>Engineering and Technical Services for Marine Gas Turbines (SEAPORT)</td>
<td>$3M</td>
<td>FY22/Q2</td>
<td>423</td>
</tr>
<tr>
<td>Gas Generator Repair</td>
<td>$35M</td>
<td>FY22/Q2</td>
<td>423</td>
</tr>
</tbody>
</table>

* High interest for understanding general industry fabrication and manufacturing capabilities across various types of requirements.
## Competitive Contract Requirements – Projected FY22 Announcements

<table>
<thead>
<tr>
<th>Brief Description</th>
<th>ROM</th>
<th>Anticipated Announcement Date (FY/QTR)</th>
<th>Requiring Technical Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>Low Pressure Turbine Blade &amp; Vane Repair</td>
<td>$5M</td>
<td>FY22/Q2</td>
<td>424</td>
</tr>
<tr>
<td>Blade &amp; Vane Repair Spec Development</td>
<td>$250K</td>
<td>FY22/Q3</td>
<td>424</td>
</tr>
<tr>
<td>RADCON Engine Services</td>
<td>$14M</td>
<td>FY22/Q2</td>
<td>424</td>
</tr>
<tr>
<td>Engineering and Technical Services for Towed Buoys (Small Business)</td>
<td>$40M</td>
<td>FY22/Q1</td>
<td>437</td>
</tr>
<tr>
<td>Engineering and Technical Services for Submarine Communication Systems</td>
<td>$50M</td>
<td>FY22/Q2</td>
<td>437</td>
</tr>
<tr>
<td>Engineering and Technical Services for Submarine Sails (SEAPORT)</td>
<td>$10M</td>
<td>FY22/Q2</td>
<td>438</td>
</tr>
<tr>
<td>Engineering and Technical Services for Sail, Hull, Deck, &amp; Auxiliary Machinery Systems</td>
<td>$400M</td>
<td>FY22/Q4</td>
<td>41/43</td>
</tr>
</tbody>
</table>
BACKUP: Sole Source Contract Requirements – Projected FY22 Announcements
## Sole Source Contract Requirements – Projected FY22 Announcements

<table>
<thead>
<tr>
<th>Brief Description</th>
<th>ROM</th>
<th>Anticipated Announcement Date (FY/QTR)</th>
<th>Requiring Technical Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>Computer Aided Radiography Inspection (Applus)</td>
<td>$5M</td>
<td>FY22/Q1</td>
<td>412</td>
</tr>
<tr>
<td>CAMS Material Contract (Collins)</td>
<td>$5M</td>
<td>FY22/Q1</td>
<td>416</td>
</tr>
<tr>
<td>Engineering and Technical Services for Diesel Engines (Fincantieri)</td>
<td>$15M</td>
<td>FY22/Q1</td>
<td>422</td>
</tr>
<tr>
<td>Turbine Engine Repair (Rolls Royce)</td>
<td>$5M</td>
<td>FY22/Q2</td>
<td>424</td>
</tr>
<tr>
<td>On Site Representative Engineering Support (Ghostrock)</td>
<td>$15M</td>
<td>FY22/Q3</td>
<td>425</td>
</tr>
<tr>
<td>LCAC Gearbox Test Stands Repair &amp; Overhaul (CGS Inc)</td>
<td>$1M</td>
<td>FY22/Q2</td>
<td>426</td>
</tr>
</tbody>
</table>
### Sole Source Contract Requirements – Projected FY22 Announcements

<table>
<thead>
<tr>
<th>Brief Description</th>
<th>ROM</th>
<th>Anticipated Announcement Date (FY/QTR)</th>
<th>Requiring Technical Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>WDI Engineering Services (Wartsilla)</td>
<td>$1M</td>
<td>FY22/Q2</td>
<td>427</td>
</tr>
<tr>
<td>CPP Blade Universal Balance Arbor Material Contract (Rolls Royce)</td>
<td>$500K</td>
<td>FY22/Q1</td>
<td>427</td>
</tr>
<tr>
<td>Engineering and Technical Services for Knuckleboom Crane (Allied)</td>
<td>$25M</td>
<td>FY22/Q2</td>
<td>433</td>
</tr>
<tr>
<td>Circuit Breaker Obsolescence Management (SPD)</td>
<td>$10M</td>
<td>FY22/Q1</td>
<td>446</td>
</tr>
<tr>
<td>Material BOA (GE)</td>
<td>$110M</td>
<td>FY22/Q3</td>
<td>424</td>
</tr>
<tr>
<td>Material BOA (Rolls Royce)</td>
<td>$100M</td>
<td>FY22/Q4</td>
<td>424</td>
</tr>
</tbody>
</table>
Department 50
Cybersecure Machinery Control Systems and Networks Department Overview

Presented to:

NSWCPD Industry Day

Presented by:

Mr. Chris Povorotney
Department 50 COR Supervisor

- 20 Oct 2021 -
MISSION:
The Cybersecure Machinery Controls Systems & Networks Department is the principal provider of life cycle management (LCM) and full spectrum engineering support for cybersecure surface ship machinery information, sensors and control systems; mission-critical networks; steering and integrated bridge/navigation systems.

VISION:
We are the Navy's leader for integrated cybersecure surface ship machinery information, sensors and control systems; mission-critical networks; steering and integrated bridge/navigation systems.
### Department 50 Anticipated Competitive Contract Requirements

<table>
<thead>
<tr>
<th>Brief Description</th>
<th>Acquisition Strategy</th>
<th>ROM</th>
<th>Anticipated Announcement Date (FY/QTR)</th>
<th>Requiring Technical Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>LCS Freedom variant in-service engineering and life cycle support for C5I system</td>
<td>Sole Source</td>
<td>&gt; $7M - &lt; $93M</td>
<td>FY22 Q2</td>
<td>51</td>
</tr>
<tr>
<td>Ship Control System and Machinery Controls System Engineering Services Support for LCS Freedom variant</td>
<td>Sole Source</td>
<td>&gt; $7M - &lt; $93M</td>
<td>FY22 Q1</td>
<td>52</td>
</tr>
<tr>
<td>Navy-EDICS and Control System OEM Hardware</td>
<td>Sole Source</td>
<td>&gt; $7M - &lt; $93M</td>
<td>FY22 Q1</td>
<td>52</td>
</tr>
<tr>
<td>Ship Control System and Machinery Controls System Hardware</td>
<td>Sole Source</td>
<td>&gt; $7M - &lt; $93M</td>
<td>FY22 Q2</td>
<td>52</td>
</tr>
<tr>
<td>Machinery and Ship Control System Automation Hardware</td>
<td>Sole Source</td>
<td>&gt; $7M - &lt; $93M</td>
<td>FY22 Q2</td>
<td>51</td>
</tr>
<tr>
<td>Controls and Monitoring Engineering Services</td>
<td>Full/Open Competition</td>
<td>&gt; $7M - &lt; $93M</td>
<td>FY22 Q2</td>
<td>51</td>
</tr>
</tbody>
</table>
# Department 50 Contractor Listing – Active Contracts

<table>
<thead>
<tr>
<th>Contractor Name (A - Z)</th>
<th>Company Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alutiiq, LLC</td>
<td>Lyme Computer Systems, Inc.</td>
</tr>
<tr>
<td>Amee Bay, LLC</td>
<td>McKean Defense</td>
</tr>
<tr>
<td>American Systems Corporation</td>
<td>Naval Automation Group</td>
</tr>
<tr>
<td>Continental Tide Defense Systems</td>
<td>NDI Engineering Company</td>
</tr>
<tr>
<td>Delphinus Engineering, Inc.</td>
<td>Northrop Grumman Systems Corporation</td>
</tr>
<tr>
<td>EHS Technologies Corporation</td>
<td>Oceaneering International Engineering Services Company</td>
</tr>
<tr>
<td>Epsilon Systems Solutions, Inc.</td>
<td>Prism Maritime LLC</td>
</tr>
<tr>
<td>Fairmount Automation Inc.</td>
<td>QED, Systems Inc.</td>
</tr>
<tr>
<td>General Dynamics Information Technology, Inc.</td>
<td>Raytheon Company</td>
</tr>
<tr>
<td>General Dynamics Mission Systems</td>
<td>Research and Development Solution Inc.</td>
</tr>
<tr>
<td>GET Engineering Corp.</td>
<td>Rockwell Automation Company</td>
</tr>
<tr>
<td>Green Expert Technology Inc.</td>
<td>Rocky Research</td>
</tr>
<tr>
<td>Gryphon Technologies L.C.</td>
<td>Science Applications International Corporation</td>
</tr>
<tr>
<td>Huntington Ingalls Industries Inc.</td>
<td>Serco, Inc.</td>
</tr>
<tr>
<td>L3 Technologies LLC</td>
<td>Staco Energy Products Company</td>
</tr>
<tr>
<td>Leidos Engineering Company</td>
<td>TDI Technologies Inc.</td>
</tr>
<tr>
<td>Life Cycle Engineering, Inc.</td>
<td>The GBS Group</td>
</tr>
<tr>
<td>Life Cycle Engineering, Inc.</td>
<td>Transtecs Corporation</td>
</tr>
<tr>
<td>LPI Technical Services</td>
<td></td>
</tr>
</tbody>
</table>
THANK YOU!
NSWC Philadelphia Industry Day

Small Business Office

Presented by:

Gerald Furey  
Small Business Professional

-20 Oct 2021-
Small Business Back to Basics

• Small Business Metrics

• Know the Players

• Know Their Roles

• Know Your Role

• Tie It Together
## NSWC Performance thru 24 Sep 2021

<table>
<thead>
<tr>
<th>Category</th>
<th>Proposed</th>
<th>Goal</th>
<th>Actual</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overall Obs</td>
<td>$770 M</td>
<td></td>
<td>$757.5 M</td>
<td></td>
</tr>
<tr>
<td>Small Business</td>
<td>385.0 M</td>
<td>50%</td>
<td>338.3 M</td>
<td>44.67%</td>
</tr>
<tr>
<td>SDB</td>
<td>46.2 M</td>
<td>6%</td>
<td>47.0 M</td>
<td>6.21%</td>
</tr>
<tr>
<td>SDVOSB</td>
<td>7.7 M</td>
<td>1%</td>
<td>3.2 M</td>
<td>.42%</td>
</tr>
<tr>
<td>WOSB</td>
<td>16.1 M</td>
<td>2.1%</td>
<td>19.9 M</td>
<td>2.63%</td>
</tr>
<tr>
<td>HZ</td>
<td>6.9 M</td>
<td>0.9%</td>
<td>9.0 M</td>
<td>1.19%</td>
</tr>
</tbody>
</table>
The Small Business Team

- **Small Business Professional – Gerald Furey**
  - Employee of Contracting Activity
  - Not Aligned with Contracting Team
  - Direct Report to Commanding Officer

- **Procurement Center Representative – Michael Massello**
  - Employee of Small Business Administration
  - Covers Numerous Agencies – both DoD and Civilian
  - More Geographically Aligned (Virtual TBD)
The Small Business Team

Small Business Professional
- introduction to agency/technical code
- sources sought synopses
- market research/acquisition strategy
- liaison with Code 02 (pre and post award)
- Seaport Ombudsman
- payment issues
- subcontracting utilization
- CPARS (OTSB)

“I’m from the Government and I’m here to help.”

President Ronald Reagan
12 Aug 1986
The Small Business Team

Procurement Center Representative

Duties Outlined at FAR 19.402

- Acquisition Strategy Review
- Introduce Sources to Agency
- Interact with Chief of Contracting Activity
- Review Process for SB compliance
Know Your Role

1. Know what the Agency Buys (Technical Code)

2. The more specific in identifying opportunities the better

3. Where do you fit in (Sub/Prime)? (may be dictated by relevant past performance)

4. Small Business Professionals are appropriately titled.

A capability briefing is much more productive when homework is done at home.
How You Can Help

- Provide the SBP responses to “sources sought” announcements.

- Provide relevant information ASAP if disagree with advertised acquisition strategy.

- Realize that Small Business is an “Office of One.”
Be ‘In the Know’

1. Know your competitors.
   a. To see where you fit
   b. Potential teaming

2. Know the rules.

3. Know what you are looking for.

4. Small Business Office usually last to know.
Tie It Together

- Establish relationships
- Trust
- Common goal

Small Business – The First Option
The Small Business Team

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Small Business – The First Option
Common Goal

Increase Small Business Participation

Small Business – The First Option