

NSWCPD 2020 VIRTUAL INDUSTRY DAY Q&A

Question	Answer
<p>During a sources sought, at times, why doesn't the government provide all available information in the TDP, such dwgs and technical information? Thanks.</p>	<p>We typically do not have that information available at that point.</p>
<p>Why are there no names on the org chart?</p>	<p>In accordance with DoD distribution instructions, names are not authorized to be in organizational charts for Distro A documents. The slides that included names should have been removed.</p>
<p>Which Contracting Divisions serve which codes?</p>	<p>This changes based on workload and resources available, but generally we follow this construct: Contract A-C/20/some C/40 divisions, C/50; Contract B-C/00, 01, 10, 30, C/41 and 42, SAPs; Contract C- crosses all Depts.</p>
<p>Question for SB POC - if the firm grows out of 8a or SB status during the period of Performance, what is the impact?</p>	<p>A firm's size status is set at award. They will remain a small business if at the time of contract award they are a small business.</p>
<p>Industry will respond to RFIs if the government provides a summary of the number of submissions, the qualification and the Navy's decision based upon evaluation of submissions. Without feedback, we contractors feel that we are wasting time.</p>	<p>NSWCPD Code 02 will take that into consideration and see how we can incorporate into our processes to give feedback back. In most instances the lack of feedback is due to time and resource constraints.</p>
<p>Where does NSWCPD stand as far as the SB contract award breakout is concerned, are the SB goals being met?</p>	<p>The majority of our SB goals are met every year. For FY20 all goals were met or exceeded except for Small Disadvantaged, which was only missed by approximately a percent.</p>
<p>Can you share any information about the "Bid Match Service (BMS)" offered by PTAC?</p>	<p>Bid Match is a computer system that will search for opportunities to bid on government. PTACs offer a free service to clients using the Bid Match system to find relevant opportunities to submit bids or proposals to Federal or state agencies.</p>

NSWCPD 2020 VIRTUAL INDUSTRY DAY Q&A

<p>Is there a fee to ask assistance from PTAC to do the certification for WOSB.</p>	<p>The PTACS do not certify WOSB. After October 15, 2020, self-certification is no longer available and firms must complete the new certification process on beta.certify.sba.gov to compete for WOSB Federal Contracting Program set-aside contracts. There are four organizations approved by SBA to provide third-party certification. Contact them to find out about their certification process and any associated costs. They are:</p> <ul style="list-style-type: none"> • El Paso Hispanic Chamber of Commerce • National Women Business Owners Corporation • U.S. Women’s Chamber of Commerce • Women’s Business Enterprise National Council <p>Firms will need to provide proof of their third-party certification through beta.certify.sba.gov for initial processing. Read the instructions carefully to make sure you provide all the necessary information.</p> <p>https://www.sba.gov/federal-contracting/contracting-assistance-programs/women-owned-small-business-federal-contracting-program#section-header-8</p> <p>Link for the PTAC event: https://www.dau.edu/events/Defense%20Small%20Business%20Series%2021</p>
<p>There was an RFI for Amphibious warship circuit breaker replacement 20SA33. What is status/forecast here?</p>	<p>Pre-solicitation (N64498-21-R-4010) was posted 21 October to inform industry with the intent to go full and open competition for the engineering services and manufacturing of LHD-1 Class switchboard circuit breakers</p>
<p>How long is the Company's DCAA Approved Accounting system valid?</p>	<p>There is no set time an accounting system is considered valid, but generally after 3-4 years the accounting system review by DCAA should be revisited.</p>
<p>We had a contract with NSWCPD for four years. We were told by the Contracting Specialist that the NSWC Philadelphia Division Contracts policy is no CPARS above satisfactory. This includes, as an example, in year one when we received a letter from the CO stating that because of our efforts NSWC</p>	<p>It is not NSWCPD Code 02 policy not to assign CPARS above Satisfactory. CPARS guidance from the federal government mandates that assigned ratings are supported by the narrative that is based on performance that exceeds contract requirements (additional value or benefit is gained by the government). If a contractor’s performance meets the contract’s terms and conditions, this would equate to a Satisfactory rating on a CPARS.</p>

NSWCPD 2020 VIRTUAL INDUSTRY DAY Q&A

<p>PD had the best metrics of all the Warfare Centers that year. Is that a general policy at NSWCPD?</p>	
<p>What is the command's position on LPTA vice best value?</p>	<p>Effective October 1, 2019, a new rule issued by the U.S. Department of Defense (DOD) amends the Defense Federal Acquisition Regulation Supplement (DFARS) to limit the use of lowest price technically acceptable (LPTA) procurements. NSWCPD adheres to the requirements under DFARS 215.101-2-70.</p>
<p>What do vendors/contractors need to know about APTACs? Does APTAC serve the PTACs internally or does APTAC somehow provide services directly to vendors/contractors?</p>	<p>APTAC is the professional organization of and for DLA-funded Procurement Technical Assistance Programs. APTAC supports the PTACs by providing them important information, professional networking, comprehensive training opportunities and a voice in national government contracting assistance and policy arenas. The PTAC's are at the local level to help businesses</p>
<p>Our company is self certified for WOSB. Is this no longer valid for future bids?</p>	<p>Firms will need to update their certification information through both SAM.gov and beta.certify.sba.gov once a year to maintain their status with the WOSB Federal Contracting Program. Current certifications remain in effect.</p>
<p>What is the Status of the DoD MPP and will it be funded in the 2021 NDAA, if so what is the anticipated funding level?</p>	<p>The Department of Defense (DoD) Mentor Protégé Pilot Program is OPEN and ACCEPTING new Mentor Protégé Agreements. The MPP has been reauthorized and extended through September 30, 2024. https://www.secnav.navy.mil/smallbusiness/pages/mentor-protege.aspx</p> <p>The DON MPP is currently looking for agreements with focus in the following Developmental Assistance Areas:</p> <ul style="list-style-type: none"> Knowledge Based Manufacturing Research and Development <p>In the new MP program - for the MP to be considered for an 8a award, do both companies have to have 8a certification - or can just the protege be 8a.?</p> <p>https://www.sba.gov/federal-contracting/contracting-assistance-programs/all-small-mentor-protege-program#section-header-2</p>
<p>Why are PTACs located at Universities?</p>	<p>PTAC's are co-located at universities for facility purposes and share their resources.</p>
<p>Hi, There was a future opportunity under</p>	<p>N6449820C4010 Security 1 Solutions (S1S)</p>

NSWCPD 2020 VIRTUAL INDUSTRY DAY Q&A

<p>Dept 10 Code 105 Security Division titled Security Contractor Support Services. Is it going to be a follow-on contract? If so, who is the incumbent contractor and what is the contract number?</p>	
<p>Can we ask DCAA to audit our accounting system at any time so we can be ready for any bid?</p>	<p>The request cannot come from the contractor. The government buying command would initiate the request. NSWCPD expects to work with DCAA under initiative so that interested contractors can get approved and ready to bid when the time comes.</p>
<p>What is a SDB? Is that the same as in my case EDWOSB?</p>	<p>Small Disadvantaged Business is a different category than EDWOSB.</p>
<p>Will we be able to correlate the titles of Upcoming Competitive Contract Requirements in the briefs to those in the LRAF? In the past that was a struggle and at times never found there way into the LRAF. In today's environment this will be that much more difficult.</p>	<p>It should correlate, but if you have issues the POC info for each Department presenter is provided with our slides</p>
<p>Do you have any comments to offer on the Seaport-NXG onroad? Still slated for pre-release Dec/Jan? Any major changes we should be preparing for? You may not be the right person for this question.</p>	<p>Sorry we aren't involved with the Seaport-NXG onroad.</p>
<p>IS PTAC available to Large and Small Businesses?</p>	<p>PTA's must make a concerted effort to seek out and assist small business concerns, small disadvantaged businesses concerns (SDB), women- owned small businesses concerns (WOSB), HUBZone small business concerns,</p>

NSWCPD 2020 VIRTUAL INDUSTRY DAY Q&A

	service- disabled veteran-owned small business concerns (SDVOSB), historically black colleges or universities and Minority Institutions (HBCU/MIs). We can assist large business with government contracting issues and with subcontracting efforts with small businesses
Is this DCAA Audit for every solicitation response or a one-time process?	If your system is deemed adequate, it would be considered adequate under every solicitation you bid until/unless something changes with your system.
Where can we get a copy of the DCAA checklist?	It is available on the DCAA website but you need to coordinate with us to facilitate the audit with DCAA
Are there any larger contracts for NFPC? Or are they being handled out of NNSY?	Our largest contract is around \$10M over multi years. NFPC receives acquisition support from NSWCPD, DLA, NAVFAC, and NNSY depending on the specific requirement.
How do small businesses get involved with the Command's purchase card program?	NSWCPD purchase cardholders are individually responsible for identifying vendors. You can submit your information to our Deputy for Small Business to help provide your firm's contact information to purchase cardholders
How can we find out who the incumbents are on current contracts?	There is no published list that can be provided. On solicitations for larger requirements, we list the incumbent in the solicitation. You may inquire with our Deputy for Small Business for more information.
How do we know if we are on the list of approved contractors with the correct accounting process?	There is no such list. DCAA/DCMA would be the one providing your firm notification that your firm's accounting system was determined to be adequate. When an offeror proposes under a solicitation issued by the government with a cost type contract, the government will be reaching out to DCAA/DCMA to verify your firm has an adequate accounting system
Are other WFC's also doing this approach with the adequate accounting system? Why is NSWCPD doing this? Will awards be contracted faster?	NSWCPD is initiating this effort so that contractors who do not have approved systems to be able to bid on awards and already have an approved system. We will be working with DCAA HQ so it's not just limited to contractors in the Philadelphia area
Where will NSWC OTA bids fall within Contracts?	OT projects issued under the OT base agreement will be executed and managed out of Code 023 Contracts B Division.
What is L-BESS?	Land Based Engineering Site (LBES)
Where are Code 10 solicitations posted? on Seaport or in beta.sam?	Both. For while collar type services like IT services, etc. it would most likely be issued under Seaport. For commercial services it may be under a Federal Supply Schedule, beta.sam, NASA SEWP depending on the requirement.

NSWCPD 2020 VIRTUAL INDUSTRY DAY Q&A

What is the status of Big Blue evaluation and award	Hoping for anticipated award in FY21 Q2
Is it 50% or 51% to operate as a SB?	50.1% of direct costs
Are "quick closeout" contracts still issued through traditional contract vehicles such as SEAPORT?	Yes, quick closeout can be applied on any type of contract as long as the DoD requirements are met.
This question is in response to the last post regarding WOSB certification. Are all WOSB required to recertify as of 15 Oct, or will their current certification dates be good until it is time to recertify and at that time use the 3rd party or the SBA's new process?	Firms will need to update their certification information through both SAM.gov and beta.certify.sba.gov once a year to maintain their status with the WOSB Federal Contracting Program. Current certifications remain in effect.
The Code 52 RMF and Cybersecurity opportunity. Is that coming out of SeaportNXG?	Yes, this is an 8(a) contract out of Seaport NXG
When does SSES anticipate the award of N64498-18-R-0003 (Big Blue Follow on)?	Hoping for anticipated award in FY21 Q2
Is this new process of accounting system only applies to NSWCPD but not all Navy commands/centers and agencies.	NSWCPD is initiating the process to assist contractors getting the systems reviewed.
Do you have a list of large prime contractors that are currently doing business with the Command for subcontracting opportunities?	No unfortunately we don't maintain that list, but we will see if we can provide such information. The top 15 contractors do make up most of our contract obs and are included in the Code 02 slides.

NSWCPD 2020 VIRTUAL INDUSTRY DAY Q&A

<p>Is eCraft reporting a permanent requirement? Also, do you know if it is being expanded for use across all NAVSEA?</p>	<p>Yes, eCRAFT is a mandated reporting requirement for all service cost requirements across all of NAVSEA</p>
<p>What authority allows construction contracts? Doris mentioned the number but I missed it. Thanks.</p>	<p>NDAA Section 233</p>
<p>Many times a solicitation is heavily weighted on Past Performance. If you are a small company trying to break into an area such as NSWCPD Phila, it seems that would be a massive barrier to entry. Thoughts?</p>	<p>Past Performance is a required evaluation factor by the FAR. However, offerors without any past performance receive a neutral rating.</p>
<p>What contracting vehicles does NSWCPD use? Are you open to using an IAC MAC / DTIC vehicle?</p>	<p>Our contracting organization would not process any actions against DTIC so the customer/requestor would have to work with DTIC. Note that the Navy has mandated the use of Seaport for many of the services covered under that contract, and NSWCPD would have to obtain a Seaport waiver approved by DASN in order to use other vehicles.</p>
<p>We have a seaport-next gen and we recently change our accounting system. Can we ask the Navy agency awarded us to request to audit our new accounting system?</p>	<p>Yes, reach out to Code 02 Sandy Lupton/Louis Nocella.</p>
<p>When does SSES anticipate award of the Hab – Re-compete?</p>	<p>Estimated to be 3rd quarter , 2021</p>
<p>In the new MP program - for the MP to be considered for an 8a award, do both</p>	<p>Only the protégé needs to be an 8(a)</p>

NSWCPD 2020 VIRTUAL INDUSTRY DAY Q&A

companies have to have 8a certification - or can just the protégé' be 8a.?	
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Who are the division 10 prime contractors?		
Description	Contract Number	Contractor
Human Resource Specialist Contractor Support Services	N6449818F5011	AvantGarde
Human Resource Technician Contractor Support Services	N6449820F4231	Caduceus
Office/Furniture Moving and Installation Services	N6449817P5147	CC&C Management Services
Infrastructure Contractor Support Services	N0017814D7703-N6449820F3901	EHS Technologies
PAO Contractor Support Services (Writer/Graphics)	N6449817F5091	Schatz Publishing Group
PAO Contractor Support Services (Communications, Graphics, Multimedia)	N6449820P4002	Vox Optima
NMCI/IT Contractor Support Services	N0017819D7566-N6449820F3002	EHS Technologies
Cybersecurity/IA Contractor Support Services	N0017819D7763-N6449820F3003	Herren Associates
Access Control Services (ACPs)	N6449820C4010	Security 1 Solutions (S1S)
Security Maintenance Support Services	N6449819F5021	Signet Technologies
Tech Writer/Records Management Support Services	N6449818C0005	Fedwriters
OM&S, GE, PR Support and	N0017819D7040-N6449820F3012	Adsync Technologies

NSWCPD 2020 VIRTUAL INDUSTRY DAY Q&A

Warehousing Support Services		
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