

# Naval Surface Warfare Center Port Hueneme Division



## Strategic Contracting



**PORT HUENEME**

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*Port Hueneme Division*

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# Overview

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- **Chief of the Contracting Office**
- **The PHD Team / Organization Chart**
- **Observations**
- **Acquisition Climate / Better Buying Power**
- **Industry, Large and Small Business**
- **Contract Award Value**
- **What's Working**
- **Rebuilding**
- **Long-Range Acquisition Forecast**
- **Long-Range Acquisition Planning/Goals**



# The PHD Team

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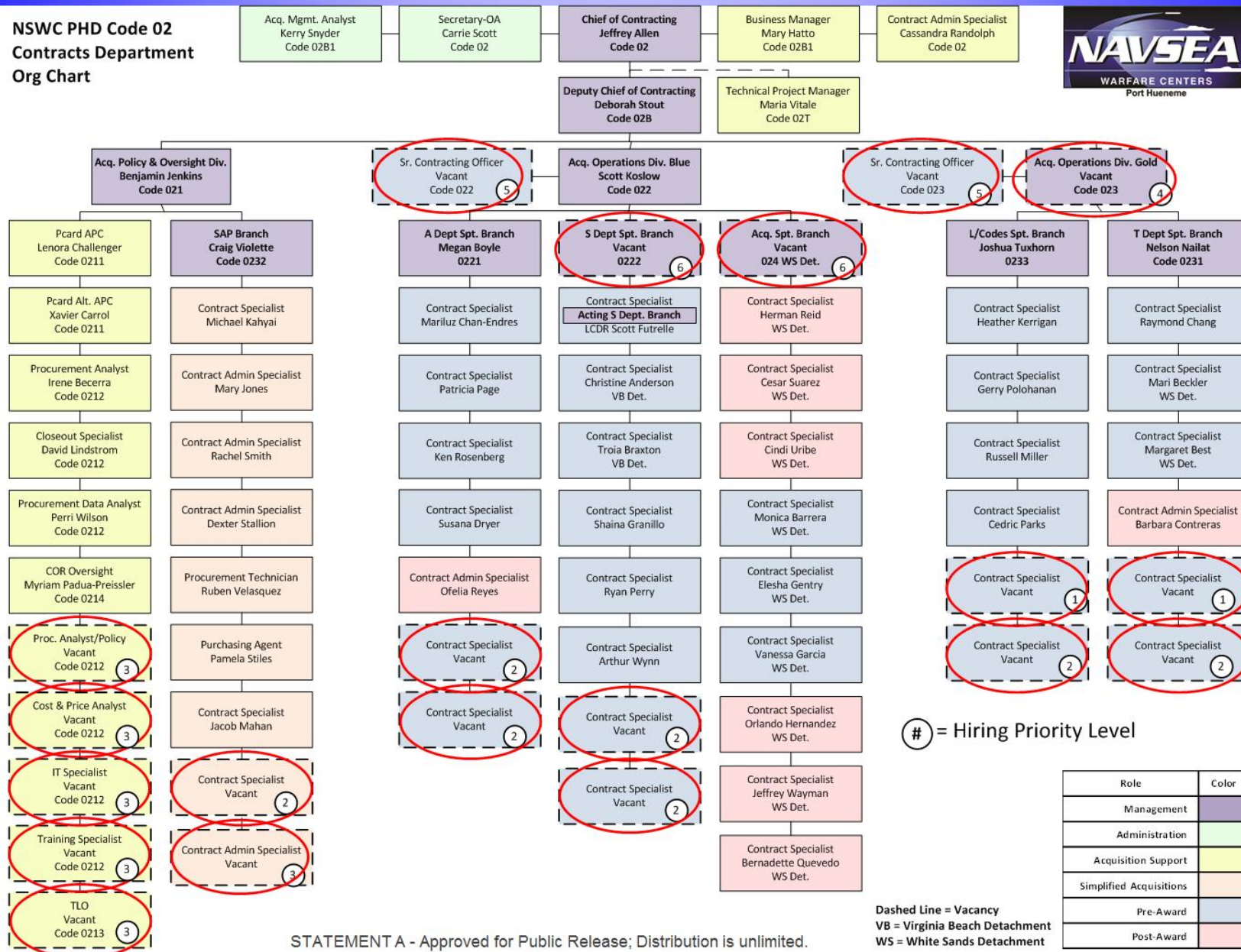
- **Team Sport - 3 Legged Stool**
- **Technical**
- **Legal**
- **Contracts**
  - Deputy CCO
  - Senior Project Manager
  - Acquisition and Business Support Manager
  - First Line Supervisors
  - Team Leads
  - COR Manager





# Organization Chart

## NSWC PHD Code 02 Contracts Department Org Chart



STATEMENT A - Approved for Public Release; Distribution is unlimited.



# Observations

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- **Key leadership void in Contracts (PSP)**
- **Warrants to support workload**
- **People Capacity**
  - Experience
  - Training
  - Core Group of Capable Performers
- **Retention**
- **Workload – 2016**
- **Attitude, Work Ethic**



# Acquisition Climate

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- **Better Buying Power 3.0 - April 9, 2015**
- **Under Secretary of Defense for Acquisition, Technology, and Logistics, Mr. Frank Kendall**
- **Continue Strengthening Our Culture of**
  - Cost Consciousness
  - Professionalism
  - Technical Excellence



# 10 Better Buying Principles

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Continuous Improvement

Data Should Drive Policy

Critical Thinking

Controlling Life Cycle Cost

People Matter Most

Incentives Work

Competition

Team Sport

Technological Superiority

Courage to Challenge





# Industry, Large and Small Business

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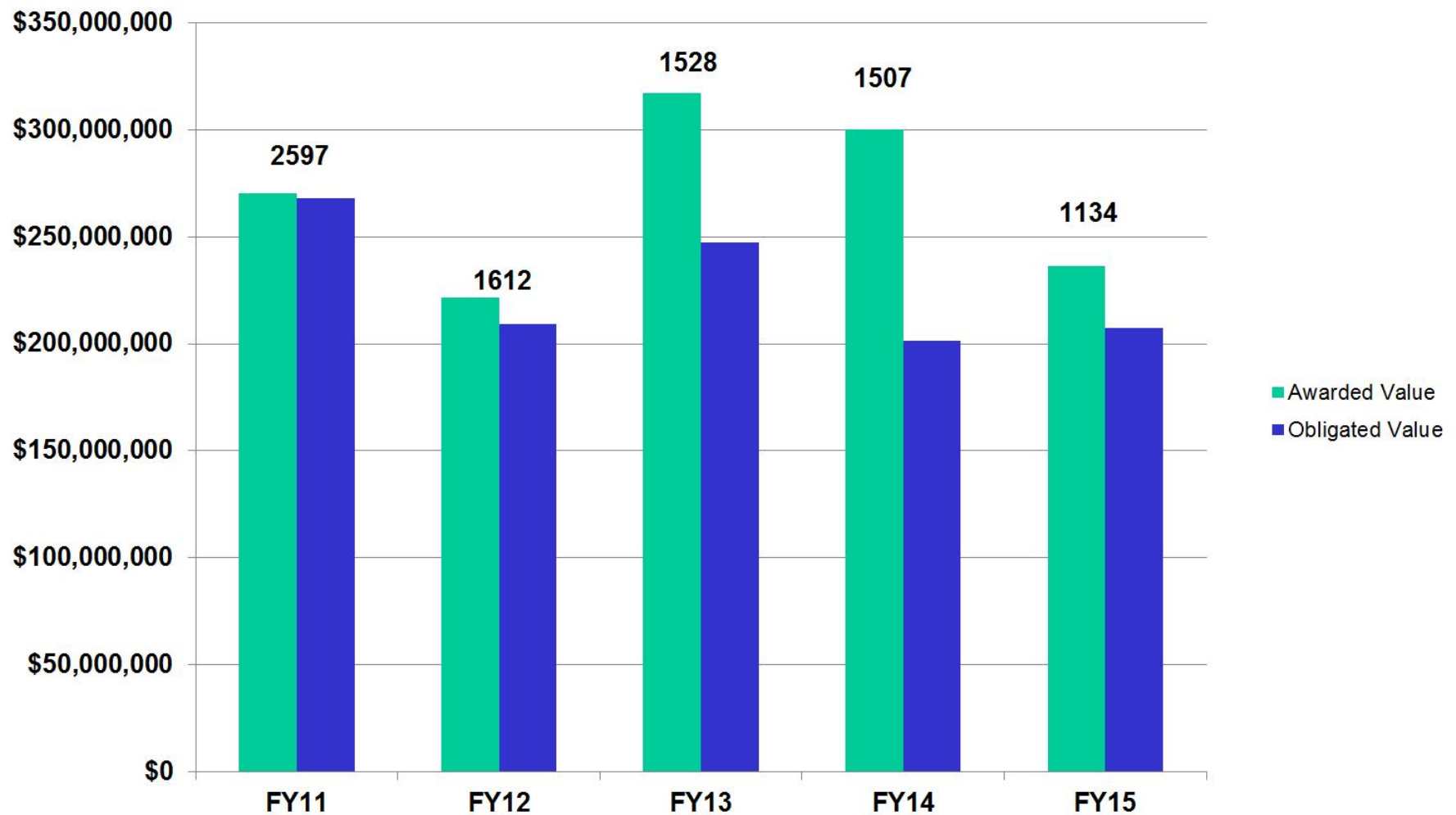
- **Actively Build a Partnership**
  - Re-establish Industry Partnership Council
- **Large Business and Small Business can successfully co-exist**





# 5 Year Award Value vs Obligation

## Contract Awards and # of Actions





# NSWC PHD 5 Year Award Value

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## Services / Competitive

**Services:                      \$1,071,455,940    80%**

**Supplies:                      \$   274,008,419    20%**

**Total Value:                \$1,345,464,359**

**56% of this is competitive**



# What's Working

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- **Project Manager / Project Management**
  - POA&Ms are driving early acquisition planning
- **Senior Leadership Engaged – Commitment to Acquisition Excellence (CO Top Priority)**
- **Relationship with Fleet/Sponsors – Strong Demand Signals**
- **Can Do Spirit / Teamwork / Transparency**



# Rebuilding

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- **Renewed focus on our people**
- **Training Program**
- **Warrants**
- **Policy and Process System**
- **End-to-End Metrics**
- **Reduced reliance on Bridge Contracts**
- **Strategic Planning / Forecasting**





# Long-Range Acquisition Forecast

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- **5-Year Plan**
- **FY16, FY17 Tactical**
- **FY18 Strategic**
- **Sustainable Acquisition Excellence by 2018**
- **LRAF Web Page**
- **<http://www.navsea.navy.mil/Home/WarfareCenters/NSWCPortHueneme/Partnerships.aspx>**



# Long-Range Acquisition Planning Strategic Goals

**1**

Meet customer requirements in timely and effective manner.

**2**

Invest in acquisition workforce.

**3**

Establish standardized policies and processes.

**4**

Promote teaming and pride of ownership.

# QUESTIONS

