

# **Doing Business With NAVSEA's Warfare Centers**

The Warfare Centers regularly partner with academia, industry, non-profit organizations, and other government agencies to enhance their technological capabilities and improve the quality and speed of products and services to the fleet to meet national security requirements.

#### What the Warfare Centers can provide to you:

- Knowledge existing or pending patents, data & databases, and yet-to-be protected inventions
- People expertise & experience
- · Equipment -cutting-edge scientific equipment
- Facilities buildings, world-class laboratories, installed equipment, unique test facilities

Partnering with the Warfare Centers offers access to state-of-the-art DoD technology, facilities, and personnel. A variety of business partnership vehicles make it easy for organizations to leverage our innovative technologies. In addition to business partnerships, the Warfare Centers offer Educational Partnership Agreements (EPAs) for collaboration with educational institutions to encourage and enhance the study of scientific disciplines. The Warfare Centers have effectively used EPAs to sponsor student interns, work with university faculty to develop courses and programs, and make available laboratory equipment to the university.

EPAs can be signed with public or private secondary schools, colleges, and universities.

Vehicle	Hyperlink	Who is Eligible	Purpose & Advantage	Description
Solicitations	https://www.fbo.gov/; https://www.neco.navy.mil/	U.S. or foreign business, universities and individuals	All government business opportunities estimated to be \$25,000 or greater shall be listed on FedBizOpps. Opportunities specific to the Navy at or above the same threshold are also posted to NECO, which feeds into FedBizOpps.	FedBizOpps is the mandatory "Government-wide point of entry (GPE)" for posting Government business opportunities, including Broad Agency Announcements (BAAs), Requests for Proposals (RFPs) and other proposed contract actions, solicitations, and associated information. Opportunities may be open up to a year and contracts may or may not be awarded. Open solicitations for under \$25K are listed on the Division websites.
SeaPort-e	http://www.seaport. navy.mil/default.aspx	Any entity.	SeaPort-e provides an efficient and effective means of contracting for professional support services and enhancing small business participation. The Navy conducts rolling admissions to allow new industry partners the opportunity to participate.	SeaPort-e is the Navy's electronic platform for acquiring support services in 22 functional areas including Engineering, Financial Management and Program Management. The Navy Systems Commands (NAV-SEA, NAVAIR, SPAWAR, NAVFAC and NAVSUP), the Office of Naval Research, the United States Marine Corps, and the Defense Threat Reduction Agency (DTRA) compete their service requirements amongst 1800-plus SeaPort-e IDIQ multiple award contract holders.
Small Business Innovative Research Program (SBIR)	http://www.acq. osd.mil/osbp/sbir/	Any U.S. small business with less than 500 employees.	Take advantage of special funding set aside by Congress to develop innovative solutions to Navy problems having a potential for commercial use.	Contracts are phased to permit technology feasibility and demonstration before full-scale development commercialization. Award amounts generally from \$150,000 to \$1,000,000, depending upon phase.
Small Business Technology Transfer (STTR)	http://www.acq. osd.mil/osbp/sbir/		Small companies retain the intellectual property rights to technologies they develop under these programs. Also, funding is awarded competitively, but the process is streamlined and user-friendly.	The STTR Program provides up to \$850,000 in early- stage R&D funding directly to small companies work- ing cooperatively with researchers at universities and other research institutions.
Cooperative Research and Development Agreement (CRADA)		Any non-federal government entity.	Joint development and sharing of facilities, knowledge, experience and/or intellectual property. Provides data and intellectual property protection from Freedom of Information Act for an established period of time.	An agreement that provides for joint research and development; however, NAVSEA Division personnel and facilities costs may be paid for by the non-government partner. Approval by Division Commander. Not subject to Federal Acquisition Regulations.
Patent License Agreement		Any entity.	Joint development and sharing of facilities, knowledge, experience and/or intellectual property. Provides data and intellectual property protection from the Freedom of Information Act for an established period of time.	Assigns the right to make, use or sell government intellectual property. License fees and/or royalties may be involved. Approved by the Division Commander.
Work for Private Parties Agreement (WFPP)		Any business, university or private entity.	Provides a working alliance with the Divisions' unique technical personnel and use of the facility for an appropriate fee	Perform work efforts within the Divisions' technical capabilities under authorized statutes 10 USC 7303, 10 USC 2539b(a)(3), 2539b(a)(4), and 10 USC 2563. Approval at the Division and Headquarters' level.
Memorandum of Understanding or Agreement (MOU or MOA)		Any federal government entity, university, or business entity.	Shows intent to work together in a partnership or collaborative manner. MOUs and MOAs do not have any statutory authority, funding, contracting or accounting.	A high level agreement documenting and identifying areas of potential collaboration and/or a strategy to do so. Requires approval by senior managers.
Educational Partnership Agreements		Any educational institution from kindergarden through post graduate level.	Allows Division scientists and engineers to work with an educational institution to enhance STEM education.	Allows for equipment loans, help with STEM course development, guest lectures and demonstrations, workshops for teacher and student science and technology education.
Partnership Intermediary Agreements		Any semi-private entity set up by State or local governments.	Allows the Division to partner with semi-private institutions to develop potential interactions with State and local business entities.	Allows for the development of interactions that would increase the utilization of Division facilities and expertise.



# **NAVSEA Warfare Centers**

### Who We Are

The NAVSEA Warfare Centers (WCs), which include Naval Surface Warfare Center (NSWC) and Naval Undersea Warfare Center (NUWC), represent approximately 30 percent of the Navy's engineering and scientific expertise. The NAVSEA WCs employ more than 20,000 scientists, engineers, and support personnel within nine Divisions located across the United States.

The primary role of the NAVSEA WCs is to help make Naval programs successful by providing unbiased technical advice and solutions to our partners, namely the NAVSEA Program Executive Offices (PEOs), the fleet, the Marine Corps, the Office of Naval Research (ONR), the Department of Defense (DoD) and the Defense Advanced Research Projects Agency (DARPA). Our scientists, engineers, and technicians provide technical advice and solutions across the entire "full-spectrum" lifecycle of platforms and systems – from "cradle to grave."



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