Overview

- Chief of the Contracting Office
- The PHD Team / Organization Chart
- Observations
- Acquisition Climate / Better Buying Power
- Industry, Large and Small Business
- Contract Award Value
- What’s Working
- Rebuilding
- Long-Range Acquisition Forecast
- Long-Range Acquisition Planning/Goals
The PHD Team

- Team Sport - 3 Legged Stool
- Technical
- Legal
- Contracts
  - Deputy CCO
  - Senior Project Manager
  - Acquisition and Business Support Manager
  - First Line Supervisors
  - Team Leads
  - COR Manager
Observations

- Key leadership void in Contracts (PSP)
- Warrants to support workload
- People Capacity
  - Experience
  - Training
  - Core Group of Capable Performers
- Retention
- Workload – 2016
- Attitude, Work Ethic
Acquisition Climate

- Better Buying Power 3.0 - April 9, 2015
- Under Secretary of Defense for Acquisition, Technology, and Logistics, Mr. Frank Kendall
- Continue Strengthening Our Culture of
  - Cost Consciousness
  - Professionalism
  - Technical Excellence
10 Better Buying Principles

- Continuous Improvement
- Data Should Drive Policy
- Critical Thinking
- Controlling Life Cycle Cost
- People Matter Most
- Incentives Work
- Competition
- Team Sport
- Technological Superiority
- Courage to Challenge
Industry, Large and Small Business

- Actively Build a Partnership
  - Re-establish Industry Partnership Council

- Large Business and Small Business can successfully co-exist
5 Year Award Value vs Obligation

Contract Awards and # of Actions

- **FY11**: Awarded Value $2597, Obligated Value $2597
- **FY12**: Awarded Value $1612, Obligated Value $1612
- **FY13**: Awarded Value $1528, Obligated Value $1528
- **FY14**: Awarded Value $1507, Obligated Value $1507
- **FY15**: Awarded Value $1134, Obligated Value $1134

[Graph showing contract awards and obligations for FY11 to FY15]

STATEMENT A - Approved for Public Release; Distribution is unlimited.
NSWC PHD 5 Year Award Value

Services / Competitive

Services: $1,071,455,940 80%

Supplies: $ 274,008,419 20%

Total Value: $1,345,464,359

56% of this is competitive
What’s Working

- **Project Manager / Project Management**
  - POA&Ms are driving early acquisition planning

- **Senior Leadership Engaged – Commitment to Acquisition Excellence (CO Top Priority)**

- **Relationship with Fleet/Sponsors – Strong Demand Signals**

- **Can Do Spirit / Teamwork / Transparency**
Rebuilding

- Renewed focus on our people
- Training Program
- Warrants
- Policy and Process System
- End-to-End Metrics
- Reduced reliance on Bridge Contracts
- Strategic Planning / Forecasting
Long-Range Acquisition Forecast

- 5-Year Plan
- FY16, FY17 Tactical
- FY18 Strategic
- Sustainable Acquisition Excellence by 2018
- LRAF Web Page
1. Meet customer requirements in timely and effective manner.

2. Invest in acquisition workforce.

3. Establish standardized policies and processes.

4. Promote teaming and pride of ownership.