



Battery Leak Detector

Method & System for Detecting Leakage of Energy Storage Structure Liquid

Name: John Dement
 Title: ORTA
 Email: john.dement@navy.mil
 Phone: 812-854-4164

Market Study Deliverables

Conduct an abbreviated market study assessment to:

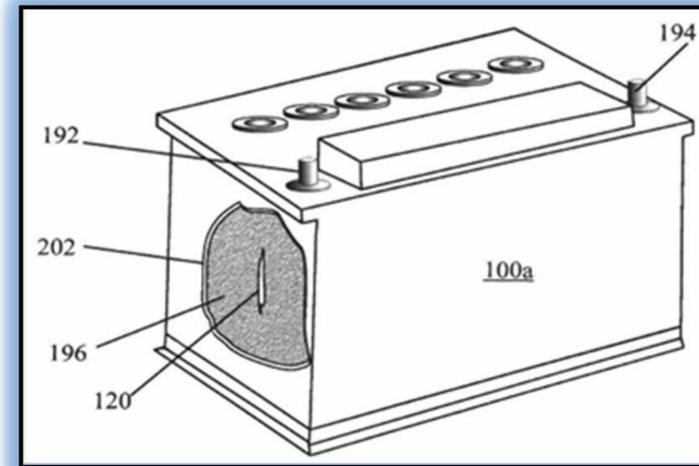
- Define the technology in common language as a priority for military and commercial applications.
- Create collateral material for industry outreach.
- Validate collateral material communication through primary and secondary research.

Technology Synopsis

A fast, effective simple system that can be automated for detecting leakage of electrolyte from lead-acid batteries with nonconductive cases.

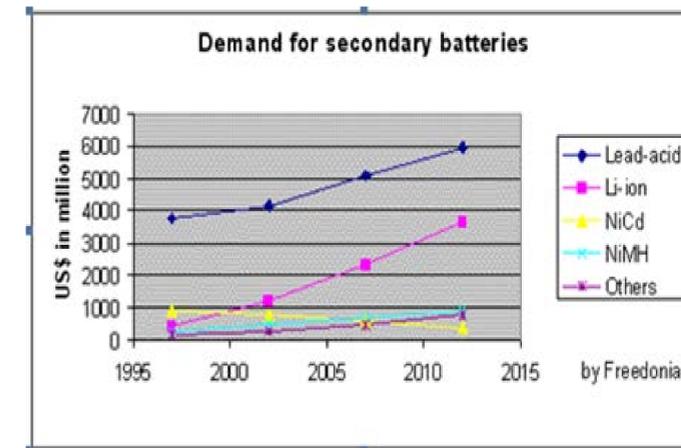
Problem Solved:

- Pollution of the immediate environment
- Corrosion to the battery and compartments
- Usage of unacceptable battery
- Decreases turnover of batteries



Market Opportunity

The global market for lead-acid batteries is forecast to reach \$15.4 billion by the year 2015.



Situational Summary

Inventor Susan Waggoner of the NAVSEA Crane Lab
 Invented: Detect electrolyte leakage in lead-acid batteries.

- The technology is not currently used. Technology is in the patenting process.
- Prototype is unavailable.
- Applications for the technology are in the military and commercial industries.

Potential Applications

Industry Segments	Applications	Uses	Size of market
A. *Military B. Commercial	1. Vehicular • Aircrafts • Automobiles • Marine • Tanks • Trucks 2. Fluid containment devices (tanks)	1. Detecting Electrolyte Leakage from Batteries with nonconductive cases 2. Eliminating poor performers out of critical applications 3. Preventing damage to battery compartments	\$33B Military Aircraft (2011) ¹

*Primary Market Focus

1. Source: http://annualreport2009.gkn.com/Business_Review/Review_of_Performance/Aerospace_Performance/Default.aspx?id=86

Competition

Company Name/Inventor	Product Name	Location	Features
NTT Facilities Inc.	VRLA battery remote management system	Tokyo, Japan	<ul style="list-style-type: none"> Automatically measures voltage and ambient temperature of each cell Reports time for battery replacement Electrolyte leakage detection externally
Lineage Power	Acid Spill Management System	Plano, Texas	<ul style="list-style-type: none"> Eliminate corrosion damage Reduce the time required to effectively clean batteries Eliminate trickle self-discharge by making the case neutral and non-conductive. Detect leaks by color change when acids or acid salts are present.
Sue Waggoner	Method and System for Detecting Leakage of Energy Structure Liquid	Crane, Indiana	<ul style="list-style-type: none"> Eliminate corrosion damage Able to detect internal leakage by using internal components Cost effective to manufacturers

According to **PulseTech Products Corporation**, "thousands" of damaged lead acid batteries are needlessly disposed, adding to an already unhealthy situation.

Competitive Advantage

- System is internal to the battery**
- Can be automated or check with multi-meter.**