NAVSUP
Weapon Systems Support

Small Business Opportunities

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Two Locations in Pennsylvania

FY15 Small Business Prime Contracts $202M

Mechanicsburg $158M

Philadelphia $44M
Getting Started

There are a few steps that suppliers can take in order to maximize their opportunities with the NAVSUP WSS

- Register in the System for Award management (SAM)
- Register with the Navy Electronic Commerce Online (NECO) and set up a profile to be notified of opportunities
- Monitor the Federal Business Opportunities (FBO) website for requirements that are not listed in NECO. FBO is designated as the government point-of-entry for ALL Federal Government procurement opportunities over $25,000.00.
- For Navy/Marine Aviation, establish an account with the NAS North Island Drawing repository.
- Fill out DD Form 2345 “Military Critical Technical Data Agreement and forward to Battle Creek, without this document, you cannot receive critical data required to manufacture, repair, or inspect Government items.
- Familiarize yourself with the Federal Procurement Data System-Next Generation (FPDS-NG). This is a valuable tool in reviewing contract history.
Maritime

334515 Mfg. Measuring Instruments
334412 Electronic Components
333513 Machine Tool Manufacturing
332912 Fluid Power Valve/Hose Fitting
332911 Valves, Non powered
331491 Nonferrous Metal
332722 Nuts and Washers
332999 Fabricated Metal Product Mfg.

Aviation

336413 Aircraft Parts/Aux. Equip Mfg.
336412 Aircraft Engine/Engine Parts
334511 Search, Detection, Navigation
333314 Optical Instrument/Lens
334210 Communications. Equip. Mfg.
334412 Printed Circuit Boards
335999 Electrical Equipment
332912 Fluid Power Valve/Hose
WSS Unique Challenges

- Lack of available Technical Data / Drawings and/or Specifications
- Shortages of raw material sources (exotic metals)
- Low demand
- Parts require unique machining, inspection requirements
- Primes unwilling to release data, special process specifications.
- NDT requirements becoming highly specialized
- Some cases require GFE to aid in development of a source

Source Approval required on most items
WSS Process for Review of Potential Source

- Review current contract history and identify sole source procurements.
- Determine Criticality of item (CSI)(CAI).
- Identify future requirements based on usage. (Quantities are Important!).
- Determine availability of data and permissions (Not Proprietary).
- Match manufacturing/repair sources with item/demand. (FPDS)
- Ensure source is registered in System for Award Management (SAM)
- Ensure completion of Military Critical Technical Data Agreement DD Form 2345
- Provide all drawings, specifications and Illustrations to perspective source.
- Instruct vendor on the Source Approval Request (SAR) Process.
- Perform Site visit, review capabilities, Quality System, Contract History.
For Aviation spares/repairs contact Robert Hughes NAVSUP WSS, robert.w.hughes@navy.mil / 215-697-5994

- Request a copy of the Source Approval Brochure for complete instructions
- CAT I Actual manufacturer for the Prime (Delivered product last 3 years)
- CAT II seeking approval based on similar item (Aviation)(past 3 years)
- Must be willing to provide all, material, manufacturing, inspection, special process documentation. (Data is stored in a secure location).
- A Site visit may be performed to determine complete capability.
- CSI approval performed by FST/Engineer 60-90 days
- CAI approval performed by NAVSUP WSS Engineering < 30 days.
- Ask for assistance!

You can help us reach our goals!
Points of Contact

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